

WILLAS-ARRAY ELECTRONICS (HOLDINGS) LIMITED

Full Year Financial Statement And Dividend Announcement For The Year Ended March 31, 2013

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

Group Income Statement for the year ended March 31, 2013. These figures have not been audited.

1(a) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

	2013	2012	Increase (Decrease)
	HK\$'000	HK\$'000	%
Revenue	3,157,597	3,262,086	(3.2)
Cost of sales	<u>(2,851,940)</u>	<u>(2,959,401)</u>	(3.6)
Gross profit	305,657	302,685	1.0
Other operating income	4,635	4,246	9.2
Distribution costs	(30,112)	(39,021)	(22.8)
Administrative expenses	(217,936)	(216,028)	0.9
Share of loss of a jointly controlled entity	--	(21)	NM
Share of profit of associates	808	--	NM
Other gains	7,623	19,538	(61.0)
Finance costs	<u>(16,232)</u>	<u>(15,514)</u>	4.6
Profit before tax	54,443	55,885	(2.6)
Income tax expense	<u>(13,144)</u>	<u>(13,132)</u>	0.1
Profit for the year	<u>41,299</u>	<u>42,753</u>	(3.4)
Other comprehensive income:			
Exchange difference on translation of overseas operations	(377)	6,463	(105.8)
Release of exchange difference upon dissolution of overseas operations	<u>--</u>	<u>(209)</u>	NM
Other comprehensive income for the year, net of tax	<u>(377)</u>	<u>6,254</u>	(106.0)
Total comprehensive income for the year	<u>40,922</u>	<u>49,007</u>	(16.5)
Profit attributable to:			
Owners of the Company	45,838	44,518	3.0
Non-controlling interests	<u>(4,539)</u>	<u>(1,765)</u>	157.2
	<u>41,299</u>	<u>42,753</u>	(3.4)
Total comprehensive income attributable to:			
Owners of the Company	45,458	50,761	(10.4)
Non-controlling interests	<u>(4,536)</u>	<u>(1,754)</u>	158.6
	<u>40,922</u>	<u>49,007</u>	(16.5)

NM: Not Meaningful

The profit before income tax had been arrived at after charging (crediting) the following:

	2013	2012
	HK\$'000	HK\$'000
Depreciation of property, plant and equipment	12,250	11,723
Amortisation of prepaid lease payment	12	13
Share-based payment expense	--	423
Allowance for inventories	6,048	18,517
Reversal of doubtful trade receivables	(5,537)	(15,240)
(Gain) loss on disposal of property, plant and equipment	(98)	3
Foreign exchange gain, net	(382)	(4,828)
Net (gain) loss on fair value changes of derivative financial instruments	(1,607)	736
Release of exchange difference upon dissolution of overseas operations	--	(209)
Interest income	(2,314)	(1,662)

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

	The Group		The Company	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
ASSETS				
Current assets:	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Cash and bank balances	390,395	333,258	1,816	2,422
Restricted bank deposits	7,161	27,256	--	--
Trade and bills receivables	503,125	509,047	--	--
Other receivables and prepayments	10,982	6,861	215,627	225,646
Amount due from an associate	336	--	--	--
Prepaid lease payment - current	12	12	--	--
Income tax recoverable	62	800	--	392
Derivative financial instruments	136	237	--	--
Inventories	353,561	346,661	--	--
Total current assets	1,265,770	1,224,132	217,443	228,460
Non-current assets:				
Prepaid lease payment – non current	619	631	--	--
Property, plant and equipment	162,278	172,288	--	--
Long-term deposits	1,683	1,762	--	--
Available-for-sale investments	2,001	2,001	--	--
Interests in a jointly controlled entity	--	8,752	--	--
Interests in associates	49,809	--	--	--
Deferred tax assets	259	1,416	--	--
Investments in subsidiaries	--	--	117,470	117,470
Total non-current assets	216,649	186,850	117,470	117,470
Total assets	1,482,419	1,410,982	334,913	345,930
LIABILITIES AND EQUITY				
Current liabilities:				
Trust receipt loans	421,473	306,001	--	--
Trade and bills payables	284,584	307,093	--	--
Other payables	38,226	48,398	9,944	8,690
Derivative financial instruments	--	292	--	--
Income tax payable	4,548	1,794	189	--
Amount due to a jointly controlled entity	--	8,752	--	--
Trade payables due to associates	10,816	--	--	--
Bank borrowings	168,300	128,870	--	--
Total current liabilities	927,947	801,200	10,133	8,690
Non-current liabilities:				
Bank borrowings	--	65,500	--	--
Derivative financial instruments	2,389	3,805	--	--
Deferred tax liabilities	2,611	2,428	--	--
Total non-current liabilities	5,000	71,733	--	--
Capital and reserves:				
Issued capital	74,544	74,544	74,544	74,544
Capital reserves	196,500	196,722	196,500	196,722
Other reserves	277,177	260,996	53,736	65,974
Equity attributable to owners of the Company	548,221	532,262	324,780	337,240
Non-controlling interests	1,251	5,787	--	--
Total equity	549,472	538,049	324,780	337,240
Total liabilities and equity	1,482,419	1,410,982	334,913	345,930

1(b)(ii) Aggregate amount of group's borrowings and debt securities.

Amount repayable in one year or less, or on demand

As at 31/03/2013		As at 31/03/2012	
Secured	Unsecured	Secured	Unsecured
HK\$'000	HK\$'000	HK\$'000	HK\$'000
0	589,773	30,570	404,301

Amount repayable after one year

As at 31/03/2013		As at 31/03/2012	
Secured	Unsecured	Secured	Unsecured
HK\$'000	HK\$'000	HK\$'000	HK\$'000
0	0	0	65,500

Details of any collateral

As at March 31, 2012, the Group pledged a property located in Shanghai, the People's Republic of China, with carrying value of approximately HK\$79,878,000 to secure bank borrowings granted to the Group (2013: NIL)

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Operating activities:	2013	2012
	HK\$'000	HK\$'000
Profit before tax	54,443	55,885
Adjustments for:		
Depreciation expense	12,250	11,723
Amortisation of prepaid lease payments	12	13
Interest expense	16,232	15,514
Share-based payment expense	--	423
Allowance for inventories	6,048	18,517
Reversal of doubtful trade receivables	(5,537)	(15,240)
(Gain) loss on disposal of property, plant and equipment	(98)	3
Net (gain) loss on fair value changes of derivative financial instruments	(1,607)	736
Share of loss of a jointly controlled entity	--	21
Share of profit of associates	(808)	--
Release of exchange difference upon dissolution of overseas operations	--	(209)
Interest income	(2,314)	(1,662)
Operating cash flows before movements in working capital	78,621	85,724
Trade and bills receivables	10,357	123,477
Other receivables and prepayments	(4,127)	7,283
Inventories	(13,429)	113,709
Trade and bills payables	(11,617)	(68,666)
Other payables	(10,879)	(4,177)
Long-term deposits	78	(1,430)
Amounts due to a jointly controlled entity	--	82
Amounts due from an associate	(336)	--
Cash generated from operations	48,668	256,002
Income tax paid	(8,261)	(15,757)
Interest paid	(15,484)	(15,514)
Interest received	2,314	1,662
Net cash from operating activities	27,237	226,393
Investing activities:		
Purchase of property, plant and equipment	(2,330)	(12,332)
Decrease in short-term bank deposit	--	2,905
Decrease (increase) in restricted bank deposits	20,095	(27,256)
Proceeds from disposal of property, plant and equipment	143	3
Acquisition of investment in associates	(49,000)	--
Net cash used in investing activities	(31,092)	(36,680)
Financing activities:		
Dividend paid to shareholders	(29,499)	(38,516)
Dividend paid to non-controlling interests	--	(960)
Proceeds from rights issue	--	46,128
Proceeds from exercise of share options	--	420
Repayment of trust receipt loans	(1,489,893)	(2,163,958)
Proceeds from trust receipt loans	1,605,365	1,830,331
Repayment of bank borrowings	(102,299)	(35,257)
Proceeds from bank borrowings	76,416	92,000
Net cash from (used in) financing activities	60,090	(269,812)
Net increase (decrease) in cash and cash equivalents	56,235	(80,099)
Cash and cash equivalents at beginning of year	333,258	417,068
Effects of exchange rate changes on balance of cash held in foreign currencies	902	(3,711)
Cash and cash equivalents at end of year	390,395	333,258

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

GROUP

	Issued capital	Share premium	Contributed surplus	Statutory reserve (Note)	Share options reserve	Currency translation reserve	Accumulated profits	Attributable to owners of the Company	Non- controlling interests	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 01/04/2011	62,000	82,906	75,070	12,033	4,397	11,647	224,993	473,046	8,501	481,547
Profit for the year	--	--	--	--	--	--	44,518	44,518	(1,765)	42,753
Other comprehensive income, net of income tax	--	--	--	--	--	6,243	--	6,243	11	6,254
Total comprehensive income for the year	--	--	--	--	--	6,243	44,518	50,761	(1,754)	49,007
Proceeds from rights issue	12,400	33,728	--	--	--	--	--	46,128	--	46,128
Shares issued from exercise of share options	144	393	--	--	(117)	--	--	420	--	420
Recognition of share-based payments	--	--	--	--	423	--	--	423	--	423
Share options cancelled	--	--	--	--	(78)	--	78	--	--	--
Dividend paid to non- controlling interests	--	--	--	--	--	--	--	--	(960)	(960)
Dividend paid	--	--	--	--	--	--	(38,516)	(38,516)	--	(38,516)
Transfer to Statutory reserve	--	--	--	1,347	--	--	(1,347)	--	--	--
Balance at 31/03/2012	74,544	117,027	75,070	13,380	4,625	17,890	229,726	532,262	5,787	538,049
Profit for the year	--	--	--	--	--	--	45,838	45,838	(4,539)	41,299
Other comprehensive income, net of income tax	--	--	--	--	--	(380)	--	(380)	3	(377)
Total comprehensive income for the year	--	--	--	--	--	(380)	45,838	45,458	(4,536)	40,922
Share options cancelled	--	--	--	--	(222)	--	222	--	--	--
Dividend paid	--	--	--	--	--	--	(29,499)	(29,499)	--	(29,499)
Transfer to Statutory reserve	--	--	--	755	--	--	(755)	--	--	--
Balance at 31/03/2013	74,544	117,027	75,070	14,135	4,403	17,510	245,532	548,221	1,251	549,472

Note: The statutory reserve is non-distributable and was appropriated from the profits after tax of the Company's subsidiaries in the People's Republic of China (the "PRC") and Taiwan under the laws and regulations of the PRC and Taiwan. The amounts were included in accumulated profits in the previous year.

COMPANY

	Issued capital HK\$'000	Share premium HK\$'000	Contributed surplus HK\$'000	Share options reserve HK\$'000	Accumulated profits HK\$'000	Total HK\$'000
Balance at 01/04/2011	62,000	82,906	75,070	4,397	67,589	291,962
Profit and comprehensive income for the year	--	--	--	--	36,823	36,823
Proceeds from rights issue	12,400	33,728	--	--	--	46,128
Shares issued from exercise of share options	144	393	--	(117)	--	420
Recognition of share-based payments	--	--	--	423	--	423
Share options cancelled	--	--	--	(78)	78	--
Dividend paid	--	--	--	--	(38,516)	(38,516)
Balance at 31/03/2012	74,544	117,027	75,070	4,625	65,974	337,240
Profit and comprehensive income for the year	--	--	--	--	17,039	17,039
Share options cancelled	--	--	--	(222)	222	--
Dividend paid	--	--	--	--	(29,499)	(29,499)
Balance at 31/03/2013	74,544	117,027	75,070	4,403	53,736	324,780

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the financial year, there was no change in the Company's issued share capital.

At March 31, 2013, the total number of ordinary share options was 22,138,800 (2012: 29,866,800). 840,000 (2012: 300,000) share options were cancelled upon resignation of the holders during the year while 6,888,000 (2012: 7,238,400) share options were lapsed upon expiry of the exercise period.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

As at March 31, 2013, the total number of issued shares of the Company was 372,720,000 ordinary shares (2012: 372,720,000). The Company has no treasury shares.

1(d)(iv) A statement showing all sales, transfers, disposals, cancellation and/or use of treasury shares as at the end of the current period reported on.

Not applicable.

- 2. Whether the figures have been audited or reviewed, and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard).**

The figures have neither been audited nor reviewed by the auditors.

- 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter) must be set out.**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

In this current financial year, the Group has adopted all the new and revised International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and Interpretations issued by the International Financial Reporting Interpretation Committee ("IFRIC") of the IASB that are relevant to its operations and effective for annual periods beginning on or after April 1, 2012.

The accounting policies adopted and methods of computation used are consistent with those followed in the preparation of the Group's audited financial statements for the year ended March 31, 2012 and the adoption of these new/revised IFRSs and IFRIC does not result in changes to the Group's accounting policies and has no material effect on the amounts reported for the current or prior periods.

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Not applicable.

6. Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

	Group Figures			
	2013		2012	
	Basic HK\$'000	Diluted HK\$'000	Basic HK\$'000	Diluted HK\$'000
Profit attributable to shareholders	45,838	45,838	44,518	44,518
	No. of shares	No. of shares	No. of shares	No. of shares
Weighted average number of ordinary shares	372,720,000	372,720,000	371,421,413	371,421,413
Adjustment for potential dilutive ordinary shares	--	5,760,642	--	6,716,737
Weighted average number of ordinary shares used to compute earnings per share	372,720,000	378,480,642	371,421,413	378,138,150
Earnings per share	12.30 (HK cents) 12.11 (HK cents) 11.99 (HK cents) 11.77 (HK cents)			

7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.

	Group Figures		Company Figures	
	31/03/2013	31/03/2012	31/03/2013	31/03/2012
Net asset value per ordinary share based on issued share capital of the Company at the end of the year	147.09 (HK cents)	142.80 (HK cents)	87.14 (HK cents)	90.48 (HK cents)

The net asset backing per ordinary share as at March 31, 2013 is based on the issued share capital of 372,720,000 ordinary shares (March 31, 2012: 372,720,000).

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

Business Review

Europe's sovereign debts crisis had continued to haunt consumers' sentiment during the current financial year. This crisis, coupled with the ongoing sluggish US economy, had led to an overall weakness in exports from China. Despite of the effort by our sales and marketing workforce and management in minimizing the negative impact of the downturn, the Group's revenue had dropped by 3.2% to HK\$3,157.6 million (2012: HK\$3,262.1 million).

There was an intense price pressure on the electronic components market due to the imbalance of demand and supply in the previous FY2012. However for the current FY2013, situation had been stabilized and thus our gross margin had increased from 9.28% for FY2012 to 9.68% for FY2013.

Distribution costs decreased by HK\$8.9 million, or 22.8%, from HK\$39.0 million for FY2012 to HK\$30.1 million for FY2013. The decrease in distribution costs were mainly attributable to the reduction of sales incentive provision for sales people as a result of the decline in sales.

Administrative expenses stood at a similar level of HK\$217.9 million for FY2013 (2012: HK\$216.0 million).

Other gains decreased by HK\$11.9 million from HK\$19.5 million for FY2012 to HK\$7.6 million for FY2013. It was mainly due to the fewer reversal of allowance for doubtful trade receivables when compared to previous year.

Finance costs increased by HK\$0.7 million, or 4.6%, from HK\$15.5 million for the FY2012 to HK\$16.2 million for FY2013. It was mainly due to increase of trust receipt loans when compared to previous year.

Financial Position

Compared to FY2012, the increase in trust receipt loans, trade and bills payables and trade payables due to associates by HK\$103.8 million were due to the increase in purchasing activity in the current financial period. Trade debtors decreased by HK\$5.9 million due to decrease in sales when compared to FY2012. The debtors turnover days maintained at 1.9 months.

Inventories increased from HK\$346.7 million as at March 31, 2012 to HK\$353.6 million as at March 31, 2013. Our inventory turnover days increased slightly from 1.4 months to 1.5 months over last year.

Cash Flow

As at March 31, 2013, the Group had a working capital of HK\$337.8 million, which included a cash balance of HK\$390.4 million, compared to a working capital of HK\$422.9 million, which included a cash balance of HK\$333.3 million at March 31, 2012. The increase in cash by HK\$57.1 million was principally attributable to the net effect of cash inflow of HK\$27.2 million from operating activities and HK\$60.1 million in financing activities and cash outflows of HK\$31.1 million in investing activities.

Cash inflow from financing activities was attributable to increase in trade receipt loans due to increase of purchasing activities during the period.

Cash outflow in investing activities was mainly attributable to an investment in an associated company named GW Electronics Company Limited ("Joint Venture") in November 2012 to engage in the distribution of Toshiba brand electronic components in the PRC and Hong Kong. This Joint Venture is 49% and 51% owned respectively by the Company and G.M.I. Technology Inc. ("G.M.I."), a company listed on the Taiwan Stock Exchange. The Company and G.M.I. had injected a total of HK\$100,000,000 into this Joint Venture, with the Company's share of contribution at HK\$49,000,000.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

Not applicable. No prospect statement was previously disclosed in the half year announcement for the financial period ended September 30, 2012.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

Looking ahead, without the immediate solution to the Europe's sovereign debt crisis, we expect that the economic uncertainties in Europe will continue. This, with the continuing sluggish US economy, coupled with the current slowdown in economic growth in Mainland China, will cause a drag on consumer confidence in the short to medium term. Together with volatility in raw material prices, foreign currency fluctuations, rising staff cost and inflation in China, all these would have an adverse impact on the economic recovery. Hence the recovery is expected to be uncertain and the market is marked by intense competition.

The Company will continue to be prudent in managing its operations while maintaining a healthy liquidity position.

11. Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? Yes.

Name of Dividend :	First & Final
Dividend Type :	Cash
Dividend Rate :	HK\$0.06132 per ordinary share (equivalent to S\$0.01)
Par value of shares :	HK\$0.20 each
Tax Rate :	Not applicable

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes.

Name of Dividend :	First & Final, Special
Dividend Type :	Cash
Dividend Rate :	First & Final: HK\$0.06088 per ordinary share (equivalent to S\$0.01) Special: HK\$0.01826 per ordinary share (equivalent to S\$0.003)
Par value of shares :	HK\$0.20 each
Tax Rate :	Not applicable

(c) Date payable

The proposed first & final and special dividends, if approved by shareholders of the Company at the Annual General Meeting to be held on July 30, 2013, will be payable on August 23, 2013.

(d) Books closure date

NOTICE IS HEREBY GIVEN that the Share Transfer books and Register of Members of the Company will be closed at the close of market on August 12, 2013. Duly completed transfers received by the Company's Share Transfer Agent, Intertrust Singapore Corporate Services Pte. Ltd. of 3 Anson Road, #27-01, Springleaf Tower, Singapore 079909 up to the close of market on August 12, 2013 will be registered to determine shareholders' entitlements to the proposed dividend.

12. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

No general mandate has been obtained from its shareholders for interested person transactions .

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT
(This part is not applicable to Q1, Q2, Q3 or Half Year Results)

14. Segmented revenue and results for operating segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.

The following is an analysis of the Group's information by operating segment:

2013

	Trading of electronic components				Trading and design of integrated circuit	Elimination	Total
	Southern China HK\$'000	Northern China HK\$'000	Taiwan HK\$'000	Sub-total HK\$'000	HK\$'000		
Revenue							
Sales - external	1,951,577	1,079,915	104,696	3,136,188	21,409	--	3,157,597
Sales - inter-company	421,403	205,897	27,530	654,830	32,544	(687,374)	--
Net sales	2,372,980	1,285,812	132,226	3,791,018	53,953	(687,374)	3,157,597
Cost of sales	2,192,319	1,195,670	118,780	3,506,769	29,777	(684,606)	2,851,940
Gross profit	180,661	90,142	13,446	284,249	24,176	(2,768)	305,657
Segment result	47,455	17,378	4,914	69,747	(8,510)	(2,768)	58,469
Unallocated other income							527
Unallocated corporate expenses							(5,361)
Share of profit of associates							808
Profit before tax							54,443
Income tax expense							(13,144)
Profit for the year							41,299
Non-controlling interests							4,539
Profit attributable to owners of the Company							45,838

2012

	Trading of electronic components				Trading and design of integrated circuit	Elimination	Total
	Southern China HK\$'000	Northern China HK\$'000	Taiwan HK\$'000	Sub-total HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue							
Sales - external	2,159,340	994,488	84,049	3,237,877	24,209	--	3,262,086
Sales - inter-company	391,929	271,114	23,668	686,711	33,762	(720,473)	--
Net sales	<u>2,551,269</u>	<u>1,265,602</u>	<u>107,717</u>	<u>3,924,588</u>	<u>57,971</u>	<u>(720,473)</u>	<u>3,262,086</u>
Cost of sales	<u>2,363,283</u>	<u>1,188,347</u>	<u>98,525</u>	<u>3,650,155</u>	<u>28,824</u>	<u>(719,578)</u>	<u>2,959,401</u>
Gross profit	<u>187,986</u>	<u>77,255</u>	<u>9,192</u>	<u>274,433</u>	<u>29,147</u>	<u>(895)</u>	<u>302,685</u>
Segment result	<u>54,070</u>	<u>10,807</u>	<u>117</u>	<u>64,994</u>	<u>(4,324)</u>	<u>(895)</u>	<u>59,775</u>
Release of exchange difference upon dissolution of overseas operations							209
Unallocated other income							129
Unallocated corporate expenses							(4,207)
Share of loss of a jointly controlled entity							(21)
Profit before tax							55,885
Income tax expense							<u>(13,132)</u>
Profit for the year							42,753
Non-controlling interests							<u>1,765</u>
Profit attributable to owners of the Company							<u>44,518</u>

15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.

For detail review of performance, please refer to paragraph 8.

16. A breakdown of sales

Group

		2013 HK\$'000	2012 HK\$'000	Increase/ (Decrease) %
(a)	Sales reported for first half year	1,667,356	1,786,316	(6.7%)
(b)	Operating profit after tax before deducting minority interests reported for first half year	21,740	31,216	(30.4%)
(c)	Sales reported for second half year	1,490,241	1,475,770	1.0%
(d)	Operating profit after tax before deducting minority interests reported for second half year	19,559	11,537	69.5%

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

	Total Annual Dividend	
	Latest Full Year HK\$'000	Previous Full Year HK\$'000
Ordinary	22,855	29,499
Preference	0	0
Total:	22,855	29,499

18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Daniel Leung Chi Hang	37	Eldest son of Mr Leung Chun Wah, the Chairman and Substantial Shareholder of the Company.	General Manager for Information Technology and Logistics with effect from September 1, 2008. He is responsible for overseeing the Information Technology and Logistics functions of the Company.	No change

BY ORDER OF THE BOARD

Leung Chun Wah
Chairman

May 29, 2013