

WILLAS-ARRAY ELECTRONICS (HOLDINGS) LIMITED



### **CORPORATE PROFILE**



#### ABOUT WILLAS-ARRAY ELECTRONICS (HOLDINGS) LIMITED

Established in the early 1980s and listed on the Main Board of the Singapore Exchange in 2001, Hong Kong-based Willas-Array is principally engaged in the distribution of active and passive components for use in the industrial, audio and video, telecommunications, home appliance, lighting, EMS, automotive, and dealer segments. Backed by long-standing relationships with over 20 reputable Principals, Willas-Array carries a wide product mix, distributing and marketing in excess of 10,000 product items which cater to over 2,000 active customers. Its main markets are in Mainland China and Hong Kong.

The Group's reputation is well-established among suppliers, customers and banks, many of whom are its long-term partners. Its sound management policies have ensured healthy inventory and cash flow levels and a strong profit track record throughout its 30-year history during which the Group recorded only one year of losses since it was established in 1981.

In China, Willas-Array has established a network of offices strategically located in Beijing, Chengdu, Guangzhou, Qingdao, Shanghai, Shenzhen, Tianjin, Xiamen, and Zhongshan. It has a subsidiary in the Free Trade Zone in Shanghai which serves as a logistics centre for the Group in North China.

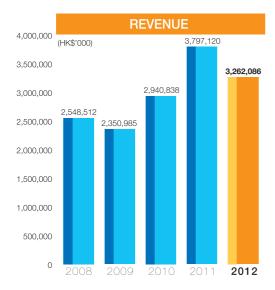
Willas-Array also has a wholly-owned subsidiary in Taipei to tap on the growing number of large electronic manufacturers in Taiwan doing business in China.

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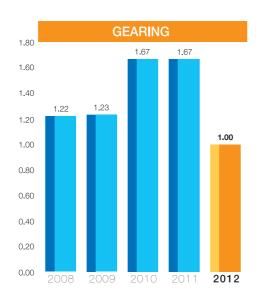
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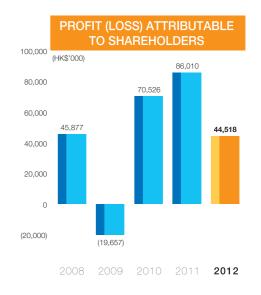
### **FINANCIAL HIGHLIGHTS**

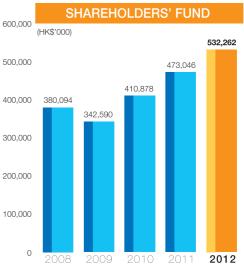






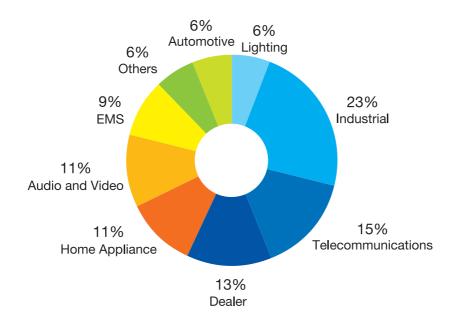




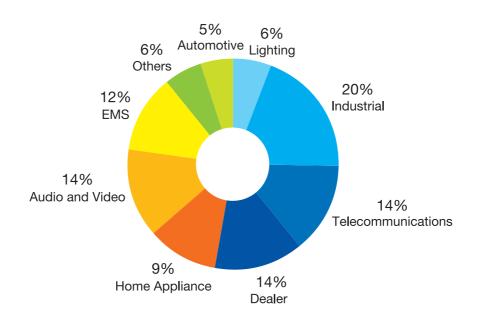




# TURNOVER BY SEGMENTS FOR THE YEAR ENDED MARCH 31, 2012



# TURNOVER BY SEGMENTS FOR THE YEAR ENDED MARCH 31, 2011







#### **OPERATING RESULTS FOR THE GROUP**

### Financial year ended March 31,

	2008 HK\$'000	2009 HK\$'000	2010 HK\$'000	2011 HK\$'000	2012 HK\$'000
Revenue	2,548,512	2,350,985	2,940,838	3,797,120	3,262,086
Cost of sales	(2,250,403)	(2,108,487)	(2,626,616)	(3,411,444)	(2,959,401)
Gross profit	298,109	242,498	314,222	385,676	302,685
Other operating income	8,150	4,750	15,274	3,768	4,246
Distribution costs	(36,025)	(33,591)	(31,683)	(50,862)	(39,021)
Administrative expenses	(193,106)	(220,828)	(204, 126)	(206,932)	(216,028)
Share of loss of jointly contolled entities	(35)	(972)	(198)	(22)	(21)
Other gains and losses	_	_	_	(8,053)	19,538
Finance costs	(20,224)	(18,145)	(9,968)	(13,531)	(15,514)
Profit (loss) before tax	56,869	(26,288)	83,521	110,044	55,885
Income tax expense	(10,159)	(649)	(12,045)	(22,209)	(13,132)
Profit (loss) for the year	46,710	(26,937)	71,476	87,835	42,753
Non-controlling interests	(833)	7,280	(950)	(1,825)	1,765
Profit (loss) attributable to shareholders	45,877	(19,657)	70,526	86,010	44,518
Earnings (loss) per share (HK cents)					
(Note 2)	14.82	(6.34)	22.75	26.82	11.99





	As at March 31,				
	2008	2009	2010	2011	2012
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
	[Restated]	[Restated]	[Restated]		
Current assets	1,052,953	835,520	1,438,981	1,522,109	1,224,132
Property, plant and equipment	39,662	89,332	82,681	166,380	172,288
Available-for-sale investments	1,190	2,001	2,001	2,001	2,001
Interest in jointly controlled entities	9,965	9,015	8,795	8,773	8,752
Goodwill	6,693	_	_	_	_
Other intangible assets	11,119	_	_	_	_
Other non-current assets	6,167	4,008	6,950	4,488	3,809
Total assets	1,127,749	939,876	1,539,408	1,703,751	1,410,982
Current liabilities	727,238	590,324	1,119,328	1,162,062	801,200
Non-current liabilities	7,411	1,236	2,526	60,142	71,733
Non-controlling interests	13,006	5,726	6,676	8,501	5,787
Shareholders' equity	380,094	342,590	410,878	473,046	532,262
Total liabilities and equities	1,127,749	939,876	1,539,408	1,703,751	1,410,982
Net tangible assets per share (HK cents)					
(Note 3)	122.69	110.51	132.54	152.60	142.80

#### Notes:

- (1) The financial summary for the five financial years ended March 31, 2008 to 2012 presented above is extracted from the annual reports of the Company from 2008 to 2012.
- (2) The basic earnings per share for the year ended March 31, 2008 to 2012 are calculated based on profit attributable to shareholders of the Group and weighted average number of 309,499,590, 309,948,493, 310,000,000, 320,689,655 and 371,421,413 ordinary shares of the Company in issue during the financial years of 2008 to 2012 respectively.
- (3) The net tangible assets per share for the year ended March 31, 2008 to 2012 are calculated based on share capital of the Company at the end of financial year of 309,800,000, 310,000,000, 310,000,000, 310,000,000 and 372,720,000 shares respectively.

### **CHAIRMAN'S STATEMENT**



Dear Shareholders,

2012 marks an important milestone for Willas-Array as we celebrate our 30th anniversary this year. Established in 1981 as Willas Company Limited, our company started as a small distributor of electronic components in Hong Kong. A year later, we established Array Electronics Limited and a decade after, the two were merged to form Willas-Array (Holdings) Limited.

Since then, the Company has grown from strength to strength to become one of the largest premier distributors of electronic components, expanding beyond our home base in Hong Kong to Mainland China and Taiwan. Today, we represent numerous leading global semiconductor brands and we sell to a growing pool of more than 2,000 customers in our key markets.

Our track record shows that we have been profitable every year of our 30-year history except in FY2009 when our performance was affected by the global financial crisis. In addition, we are pleased to have given our shareholders a 45% dividend payout since listing on the Main Board of the Singapore Exchange in 2001.

We are proud of these achievements and the Board and management of the Group will strive to steer the Group to greater heights in the coming decade!



Leung Chun Wah Chairman

#### YEAR IN REVIEW

Market conditions and consumer buying sentiments were greatly affected by the long drawn Eurozone crisis, which became more evident in the second half of FY2012. Likewise, the US economy, which had appeared to be on a slow and gradual road to recovery, also started to slow down. Closer to home, in our main market of China, market observers were also increasingly concerned over the slowing Chinese economy, which had lost steam from the momentum created by the economic stimulus programme that was implemented in 2008/2009.

Internally, the Group was faced with the challenge to surpass unexpected record revenues and earnings achieved a year earlier (FY2011). However against the tough economic backdrop, our performance in FY2012 was affected and recorded a 48.2% year-on-year drop in net profit to HK\$44.5 million, on the back of a 14.1% decrease in revenue to HK\$3,262.1 million. Meanwhile earnings per share fell from 26.82 HK cents as at March 31, 2011 to 11.99 HK cents as at March 31, 2012.



Despite the poorer performance as compared to FY2011, we were able to remain profitable with healthy cash and reserves thanks to prudent management of our expenses. Hence the Board of directors is pleased to propose a first and final dividend of 6.088 Hong Kong cents or equivalent to 1.0 Singapore cents per share. In addition, the Board has also proposed a special dividend of 1.826 Hong Kong cents or equivalent to 0.3 Singapore cents in celebration of our 30th anniversary this year. Both proposals will be for approval of shareholders at the Annual General Meeting on July 30, 2012. If approved, the dividend will be paid on August 21, 2012.

#### **OUTLOOK**

Looking ahead, it is difficult to anticipate what the future holds but the outlook for FY2013 does not seem very bright mainly because of unresolved economic issues in the US and in Europe, which we expect to continue sending rippling effects to the rest of the world.

Meanwhile, market observers have spoken of signs that the PRC economy has slowed to levels seen in the last financial crisis in 2008/2009. China is also dealing with rising wages and companies are rapidly coming to terms with the fact that the days of cheap labour are over.

However we believe that the Chinese government will start to ease monetary policy as a measure to boost the economy. In addition, we observe that China's large pool of well-educated university graduates that come on stream annually will play two important roles to stimulate long-term sustainable growth for the country. Firstly, they will add to China's burgeoning middle-class with higher disposable incomes that will have a positive bearing on the country's appetite for higher end products and services. Secondly, with the benefit of better access to information and western exposure, the new generation of graduates is expected to be highly talented and armed with sharper business acumen, as compared to previous generations. As such, there are high expectations that they will have the ability to create new products and build better generations of existing products that will boost China's global standing in the field of R&D and product development. The progression of China and its people will give rise to new opportunities, hence, Willas-Array will benefit by constantly upgrading the skills of our human resources and our engineering capabilities to better meet the changing requirements of a dynamic market.

We are cautiously optimistic that China, which is our primary market, remains attractive and that the second largest world economy will continue to yield strong sales for the Group because of our experience and in-depth domain knowledge, which have enabled us to interpret, to an extent, the market indicators in China and take prompt actions to respond to the competitive operating landscape.



Hong Kong head office

#### **CHAIRMAN'S STATEMENT**





Hong Kong head office

Moving forward, the Group will remain vigilant in looking out for factors that may affect our operating environment and performance. Our profit track record demonstrates our ability to adapt quickly to market changes and customer needs and we will continue to uphold the core values that have served us well through the years, including: prudent capital management through cost and credit controls; maintain strong relationships with principals; sharpen material and resource planning; and, deliver a higher level of service to customers.

We are also actively exploring means to maintain volume sales and profitability through aggressive marketing in existing markets as well as looking out for new markets domestically and overseas. Our research and development unit is working on new products and product modifications that may appeal to new markets and rejuvenate existing ones and lastly, we are constantly reviewing our processes to improve efficiency and productivity within the Group.

#### **APPRECIATION**

On behalf of the Board, I want to express my sincere gratitude to the management and staff of Willas-Array Group, whose hard work made it possible for us to manage the effects of the global economic slowdown and achieve profitability in FY2012. I also want to express my appreciation to my fellow directors for their contribution in helping the Group to work towards its vision.



Special thanks also to our customers and business partners, especially those who have been with us for a long time. Your loyalty and support has enabled us to achieve our goals as a company in the last 30 years.

To our shareholders, thank you for believing in us. We will continue to strive towards stronger growth and to achieve higher returns for your investment in us.

#### **Leung Chun Wah**

Chairman

June 19, 2012



#### THE YEAR IN REVIEW

Buoyed by the Group's strong performance in FY2011, we started FY2012 on a positive note. In fact, in the first quarter of FY2012, we recorded a better than expected HK\$919.0 million in sales as a result of "panic" ordering by customers in April, May and June 2011, in anticipation of a global supply shortage of electronic components following the Japanese earthquake and tsunami in March 2011.

However the ever efficient Japanese manufacturers surprised the industry with their rapid turnaround and resumption of production volume only three months after the disaster. Unfortunately, this recovery came at a time when customers stopped placing long-term orders and ceased all advance shipments, as they shifted their concerns toward the export market, which had slowed significantly because of the worsening Eurozone crisis and the lackluster US economy. This situation led to an unhealthy demand and supply imbalance that resulted in intense price competition in the electronic components market.

The market situation in FY2012 was further compounded by the flooding in Thailand, which began in July 2011 until January 2012. During this period, some of the Thai electronic components suppliers had to close their factories and halt production, which disrupted the supply of certain stocks that we carry, but thankfully it did not significantly affect our operations in the second half.



Kwok Chan Cheung
Deputy Chairman
and Managing Director

To ensure that we were not overstocked and our inventory was in line with market demand, we took the following steps:

- 1. Cancelled and rescheduled part of the orders we placed with our suppliers;
- 2. Tightened the control on placement of new orders with suppliers; and
- 3. Offered competitive prices for excess stocks.

As a result of the operating environment, the Group ended FY2012 with a HK\$3,262.1 million in sales revenue, which was a 14.1% drop from the previous year's revenue of HK\$3,797.1 million. Gross margin fell from 10.16% in FY2011 to 9.28% in FY2012 as a result of intense competition and the imbalanced demand and supply situation. Consequently, our net profit declined 48.2% to HK\$44.5 million, compared to HK\$86.0 million in the period a year ago.



#### PERFORMANCE REVIEW BY BUSINESS SEGMENTS

For this year, we have re-categorised our products into nine segments to better reflect the prospects and performance of each category.

#### Industrial (22.9% of Total Revenue)

The industrial segment continued to be the largest revenue contributor with HK\$745.9 million in sales, representing 22.9% of total revenue. As compared to FY2011, this was a marginal 0.7% drop mainly due to weak demand in the second half of the financial year, especially in the welder market.

This segment includes switched Mode Power Supply, Switched Mode Charger, Liquid Crystal Display Module, Meters and Motor Control Products.

#### **Telecommunications (14.6% of Total Revenue)**

Revenue from the telecommunications segment, which is dominated by the sale of mobile phones, fell 7.5% from HK\$517.1 million in FY2011, to HK\$478.3 million in FY2012. We recorded lower sales for the second generation telecommunications (2G) market due to low demand. However, our products sales for the third generation telecommunications (3G) market gathered momentum partly due to our involvement in designing parts for smart phones. We expect the smart phone market in China to grow more in the coming year as new models are rolled out.

This segment includes Mobile Phones, GPS, Wifi/Bluetooth Module and Professional Walkie-talkies.



Hong Kong head office



#### **Dealer (13.5% of Total Revenue)**

Weak global economic conditions and the tightening of money supply by China's Central Bank to keep inflation in check, were the main reasons for dealers' reluctance to stock up on inventory. Instead, we saw a trend in FY2012 where dealers placed orders only upon confirmation of orders from their customers and they also became more aggressive in seeking out the best deals from suppliers, which created price pressures on us. The sales in this segment dropped 19.9% from HK\$549.0 million in FY2011 to HK\$439.7 million in FY2012.

This segment involves partnerships with dealers to broaden our reach and customer base.

#### **Home Appliance (11.4% of Total Revenue)**

Our home appliance segment (formerly under the consumer segment) was the best performer in FY2012. The segment registered a 11.9% growth to HK\$371.7 million, up from HK\$332.2 million a year ago. This is attributable to the strong demand for coffee machines and white goods such as kitchenware and control boards for appliances.

This segment includes White Goods and Small Household Appliances.

#### EMS (Electronic Manufacturing Service) (9.4% of Total Revenue)

This segment registered the largest dip in sales from HK\$473.2 million in FY2011, down 35.3% to HK\$306.3 million in FY2012. This was mainly because two of our major customers decided to deal directly with the suppliers. Despite this, we were able to manage and handle the handover professionally without keeping any leftover components.

#### **Automotive (5.8% of Total Revenue)**

Products relating to the automotive market were formerly grouped under the industrial segment, but given the steady growth of demand in electronic parts in the China automotive market, we believe they deserve a separate segment of their own.

Sales achieved by this segment fell 4.6% from HK\$196.7 million in FY2011 to HK\$187.6 million in FY2012 because of low demand in the second half of last year.

This segment includes Car Infotainment System, Car Body Control Unit, Engine Control Unit and other Car Electronics.

#### Audio and Video (11.0% of Total Revenue)

Sales generated by this segment declined 29.9% from HK\$512.6 million in FY2011 to HK\$359.1 million in FY2012 mainly due to the low demand for audio products. As earlier explained, products for car audio market have been shifted from this segment to the newly created automotive segment.

#### **Lighting (5.5% of Total Revenue)**

This is another new segment that was previously grouped under the industrial segment. Sales generated by the segment dropped 19.2% from HK\$224.5 million in FY2011 to HK\$181.5 million in FY2012 due to lower demand in the second half of the financial year, especially for compact fluorescent lamps and ballasts. In a bid to strengthen our sales in this field, we have introduced LED solutions to the segment and we are optimistic in improving sales in this calendar year.

This segment includes LED Lighting, General Lighting, Ballast and High-Intensity Discharge (HID) lamps.



Hong Kong head office

#### Others (5.9% of Total Revenue)

Sales of this segment dropped 20.4% from HK\$240.9 million in FY2011 to HK\$191.9 million in FY2012. The drop was mainly in the second half of FY2012 and it was caused by decreased sales in both the toys and renewable energy markets.

This segment includes Health Care Products, Toys, Security Equipment, Renewable Energy and other miscellaneous items.

#### **LOOKING AHEAD**

The Eurozone crisis and its impact on the world economy remains our biggest concern. It affected China's export business to Europe and the US in FY2012 and although exports to the US appeared to have improved in the first quarter of FY2013, the same could not be said of exports to Europe. Although the bulk of Willas-Array's business stems from domestic demand in the Greater China region, our customers may be affected by this situation, and this will in turn have an impact on our performance.

With the export market not performing well, the Chinese government has implemented several measures to stimulate domestic demand, including:

- 1. Reducing the reserve ratio requirements of banks to release more liquidity to the market (since end of 2011); and
- 2. Implementing a new subsidy for energy saving home appliance products.

The second measure has opened up numerous opportunities for our Group. We have been developing components for energy saving home appliances for some years now and we are optimistic that this will put us in a good position to take advantage of the expected uptrend in demand for such products.



We believe our history of strong corporate governance and prudence, as well as our in-depth knowledge and understanding of the markets we operate in, will continue to serve us well in combating the challenges that may come our way in FY2013. In addition, we are committed to:

- 1. Pay more attention in controlling our inventory and credit;
- 2. Strengthen our engineering efforts in energy saving products, e.g. LED lighting, inverter control, etc.;
- 3. Set up more new offices in strategic locations to expand our coverage;
- 4. Strengthen our marketing team so as to develop sales of more potential products; and
- 5. Strengthen our management team with an aim of improving our productivity and efficiency.

#### **Kwok Chan Cheung**

Deputy Chairman and Managing Director

June 19, 2012

### **BOARD OF DIRECTORS**



From left to right:

Mr. Hung Yuk Choy; Mr. Tse Pui Kee Albert; Mr. Leung Chun Wah; Mr. Kwok Chan Cheung; Mr. Jovenal R. Santiago; Mr. Phaisalakani, Vichai @ Hung, Andy; Mr. Wong Kwan Seng Robert

#### **EXECUTIVE DIRECTORS**



Leung Chun Wah is the Chairman of our Group. His responsibilities include setting our Group's overall strategies and direction. Prior to establishing Willas Company in 1981, he worked as a general manager in Multitron Electronics Company from 1975 to 1981. He has more than 40 years experience in the electronics industry, amassing his experience in a variety of electronic firms like Ecca Industrial Co Ltd and Stuart Limited, which are both electronics component manufacturers. He started work as an inspection supervisor/process controller from 1967 to 1970 for Stuart Limited and later as a research coordinator for Mobius Inc. from 1970 to 1972. He was a sales manager in Ecca Industrial Co from 1972 to 1974 and a general manager of Rio-Pack Hong Kong Limited from 1974 to 1975.

#### **BOARD OF DIRECTORS**





Kwok Chan Cheung is the Deputy Chairman and Managing Director of our Group. His responsibilities include overseeing our Group's sales and marketing activities and setting our Group's sales and marketing strategy. Prior to establishing Array Electronics in 1982, he worked for 14 years with Micro Electronics Ltd. From an engineering trainee in 1968, he rose to the rank of vice president in 1981. He holds a certificate in Radio-Television Engineering from the South East Radio College which he obtained in 1969.

**Hung Yuk Choy** is the Deputy Managing Director of our Group. He is responsible for the information technology department and the logistics department of our Group. Prior to joining Willas Company in 1981, he worked in various electronics and manufacturing firms. He has over 40 years of experience in the electronics field. He started work as a warehouse supervisor from 1968 to 1970 in Electronic Industry Limited, a buyer in Amcol Electronics Limited for the next three years and an assistant sales manager for Multitron Electronics Company from 1977 to 1981. In between he worked as a sales representative in 1972 and a sales manager in 1976 with Chi Lik Metal Manufacturing.





Phaisalakani, Vichai @ Hung, Andy is the Executive Director and Chief Financial Officer of our Group. He graduated from Minnesota State University, USA and is a chartered accountant in Canada. He worked for an international accounting firm for 11 years and has extensive experience in finance and corporate management with Gold Peak Industries (Holdings) Ltd before he joined Thai-Hong Kong Real Estate Ltd between 1991-1994, heading its finance and MIS departments. Mr. Hung moved on to become the CFO, in charge of finance and MIS, of LKK Group Ltd until 1999. For the next 2 years, he acted as a financial consultant for several private and listed companies. Prior to joining Willas-Array Group in July 2001, he was the CFO of Man Sang International Ltd.

#### **BOARD OF DIRECTORS**

#### INDEPENDENT NON-EXECUTIVE DIRECTORS



Jovenal R. Santiago was appointed as an Independent Director of our Company on June 14, 2001. Mr. Santiago, a Certified Public Accountant, has more than 40 years of experience in the accounting and auditing profession in Singapore and the Philippines before his retirement in 1998. From 1971 to 1998, he was an audit principal of an international accounting firm in Singapore where he was in charge of audit engagements of a wide portfolio of clients including several public listed companies. He holds a Bachelor of Science degree in Commerce from the University of Santo Tomas, Philippines and a Master of Business Administration degree from New York University, USA. Mr. Santiago is also an independent director of another company listed in Singapore.

Wong Kwan Seng Robert was appointed as an Independent Director of our Company on June 14, 2001. He is a lawyer by profession. He graduated from the National University of Singapore in 1983 and was called to the Singapore bar in 1984. He has been practicing law ever since with various law firms. Mr. Wong practises mainly corporate law with particular emphasis in corporate finance. He has acted as solicitor in numerous initial public offers, rights issues, issues of debentures, takeovers, mergers and acquisitions and joint ventures. He is also an independent director of 3 other public companies listed on the SGX-ST.





Tse Pui Kee Albert was appointed as an Independent Director of our Company on April 1, 2002. Mr. Tse graduated from the University of Hong Kong in 1966 and holds a B.A. (Hons) degree in Economics. He is a retired banker with extensive experience in banking operations and business financing activities. He began his banking career in 1967 when he joined Citibank, Hong Kong as an Executive Trainee and for the 30 years that followed he held various senior positions with several large international banks and regional financial institutions in Hong Kong, Macau, and Australia. Mr. Tse retired from the banking field in 1998 and for the three years prior to his joining our Company he was engaged in providing advisory services to a portfolio of corporate clients, including publicly listed companies.

### **KEY EXECUTIVES**



### Mr Chan Fan Cheong, Patrick Assistant General Manager – Risk Management

Mr. Chan is the Assistant General Manager of Risk Management of Willas-Array Group. Prior to joining Willas-Array Group, Mr. Chan was Credit Control Officer with Circle International Limited from 1993 to 1999 and worked as Credit Manager of Future Electronics (HK) Limited from 2000 to 2001. He joined our Group as Assistant Credit Control Manager in 2002. He was promoted to Credit Control Manager in 2003 and then to Senior Credit Manager in 2007. Mr. Chan is responsible for setting up policy and collection procedures, and strengthening internal control system and risk management of our Group. He has been elected an Associate of Hong Kong Institute of Banker in 1998, and he holds a degree of Master of Professional Accounting from the Open University of Hong Kong in 2001.

### Mr Chan Sik Kong, Ringo Sales Director

Mr. Chan is the Sales Director of Willas-Array Group, overseeing all sales activities. Mr. Chan rejoined our Group in 1997. Prior to that Mr. Chan had gained seven years of experiences in the components industry, two of which were with one of our Group's subsidiary, Willas Company Limited. Mr. Chan rejoined our Group as Marketing Manager of Willas Company Limited and was seconded to Shanghai office acting as General Manager between May 2002 and December 2003, responsible for overseeing the overall operations in Northern China. He was then promoted to the General Manager of Willas-Array Electronics (Hong Kong) Limited and stayed at this position until the end of 2011. He holds a certificate in Electrical Engineering from The Morrison Hill Technical Institute which he obtained in 1986.

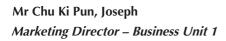
#### Mr Cheung Yiu Wing, Teddy Assistant General Manager – Sales, South China

Mr. Cheung is the Assistant General Manager of Sales in Southern China of Willas-Array Group. Mr. Cheung joined Willas Company Limited as Sales Engineer upon his graduation from Hong Kong Technical College with a Higher Diploma in Communications Engineering in 1996. He was subsequently promoted as Assistant Product Manager in 2000 and Senior Sales Manager in 2007 of Willas-Array Electronics (Hong Kong) Limited. Mr. Cheung also holds an Executive Certificate in Supply Chain Strategy from The University of Hong Kong.

### Mr Choi Pik Sing, Derek General Manager – North China

Mr. Choi is the General Manager for Northern China and is responsible for all business operations in the territory. Prior to joining Willas-Array Group, he worked as a sales engineer in Instrument Agency HK Ltd from 1991 to 1992. He joined Array Electronics in 1992 as a product engineer and subsequently became a Marketing Manager in 1999. He was transferred to Northern China in October 2003 and became the Assistant General Manager for the territory in September 2004. He holds a Bachelor of Science degree in Electrical Engineering from the University of Ottawa, Canada which he obtained in 1991.

#### **KEY EXECUTIVES**



Mr. Chu is the Marketing Director of Willas-Array Group, overseeing the marketing activities. Prior to the resumption of this position, Mr. Chu was the Marketing Director of the Group from March 2006 to March 2010, followed by a year as Sales Director until 2011. His previous positions also included the General Manager overseeing both sales and product marketing activities of Willas Company Limited. He has over 25 years in the electronics industry. He was a technician and an engineer respectively in Qualimax Electronics Ltd from 1982 to 1985 and Philips (HK) Ltd from 1987 to 1988. He holds a higher certificate in Electronic Engineering from The Hong Kong Polytechnic University which he obtained in 1985.

#### Mr Chu Man Choi, Tony Assistant General Manager – Sales, South China

Mr. Chu is the Assistant General Manager of Sales in Southern China of Willas-Array Group. Mr. Chu joined Array Electronics Limited as Sales Engineer in 1990. He was subsequently promoted as Assistant Sales Manager in 1995 and as Senior Sales Manager in 2008 of Willas-Array Electronics (Hong Kong) Limited. He obtained Higher Certificate in Marketing and Sales Management from Hong Kong Technical College in 1997 and Higher Diploma in Engineer Management from Hong Kong Institute of Vocational Education in 2001. Mr. Chu also holds an Executive Certificate in Supply Chain Strategy from The University of Hong Kong.

#### Mr Ho Hung Kai, James Assistant General Manager – Human Resources

Mr. Ho is the Assistant General Manager – Human Resources of our Group. Mr. Ho had more than 25 years of experience in Administrative and Information Technology fields, of which four were with Willas Company Limited. He began his career as a programmer with Jardine Matheson Limited. In 1987, he joined Willas as Administration Manager. Prior to joining Willas-Array Group, Mr. Ho was the Vice-President of U-Drive Company Limited. Mr. Ho holds a Bachelor of Science in Computer Science from the University of Toronto, Canada, which he obtained in 1984.

### Mr Hon Kar Chun, Alvin Deputy Managing Director – Sales/Marketing

Mr. Hon is the Deputy Managing Director – Sales/Marketing of Willas-Array Group, focusing on building and managing the Group's sales and marketing operations. Mr. Hon was the Sales Director of the Group from March 2006 to March 2010, and then the Marketing Director until 2011. Prior to these positions, Mr. Hon was the General Manager of Central Product Marketing overseeing most of the semiconductor product lines of Array Electronics Limited. He started work with Willas-Array Group in 1986 as a Marketing Executive in Array Electronics and was the General Manager of Willas-Array Singapore between 2000-2001. He holds a Bachelor of Science degree in Physics from The University of Hong Kong which he obtained in 1986. He also completed his Masters of Business Administration from The Hong Kong University of Science and Technology in 2000.

#### **KEY EXECUTIVES**



#### Mr Hon Wai Keung, Ken

#### Assistant General Manager - Technical Marketing/Field Application

Mr. Hon is the Assistant General Manager of Technical Marketing/Field Application of Willas-Array Group. Mr. Hon possesses more than 15 years of experience in the electronic and semiconductor industry. He began his career as Field Application Engineer of Protech Components Ltd. in 1995 and subsequently promoted to Assistant General Manager of Field Application Engineer Department in 2006. Mr. Hon joined Willas-Array as Field Application Manager in 2008 and was promoted to Senior Technical Manager in 2010. He obtained a Degree of Bachelor of Engineering from The Chinese University of Hong Kong in 1995.

### Mr Kwan Wing Kin, Samuel Assistant General Manager – Marketing

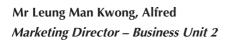
Mr. Kwan is the Assistant General Manager of the Central Product Marketing responsible for product lines of consumer products. He joined Array Electronics in 1993 as a product engineer. He was subsequently promoted to Product Manager in 2002 and Senior Product Manager in 2006. He obtained a Bachelor of Electronics Engineering from the City College of New York, USA in 1992.

### Mr Lam Chi Cheung, Ken General Manager – Branch Offices, South China

Mr. Lam is the General Manager of branch offices in Southern China and is responsible for all business operations in these areas. He has over 20 years of experience in the electronic components industry with responsibilities ranging from sales to product marketing and technical marketing. He gained his experiences in China as early as 1995 by stationing in our Shanghai office for four years. Prior to rejoining Willas-Array Group in April 2003, he further broadened his experiences in China market through developing sales and marketing in various cities, including Beijing, Shanghai, Guangzhou, and Zhuhai. He obtained a higher certificate in Electronic Engineering from The Hong Kong Polytechnic University in 1985.

### Mr Leung Chi Hang, Daniel General Manager – Information Technology/Logistics

Mr. Leung is the General Manager for Information Technology and Logistics of our Group. Prior to joining Willas-Array Group, Mr. Leung served as a Consultant at Accenture, a global management consulting, technology services and outsourcing firm. He obtained both of his Bachelor of Science in Business Administration and Master of Business Administration ("MBA") from Fisher College of Business at The Ohio State University in 1998 and 2004 respectively. Upon his graduation from his Bachelor degree and prior to obtaining his MBA, Mr. Leung worked at a trading company in Los Angeles, USA, for four years, overseeing its daily operations.



Mr. Leung is the Marketing Director of the Group, overseeing the marketing activities. Prior to joining Willas-Array Group, he had worked for 10 years in the electronic components division of Inchcape Industrial Limited. He joined Willas-Array Group in 1998, assuming managerial positions with responsibilities in the operations of Hong Kong and Southern China until April 2003. Then he became the General Manager of the Central Product Marketing responsible for all product lines of STMicroelectronics until 2011. He obtained a Bachelor of Management (Honours) from the Management Centre of Buckingham (UK) in 1990.

### Mr Leung Hon Shing, Raymond Financial Controller and Company Secretary

Mr. Leung is the Financial Controller and Company Secretary of our Group. He is responsible for overseeing the financial management of the Group. Prior to joining Willas-Array Group in 2002, he had worked in a listed company in Hong Kong and an international accounting firm, accumulating various extensive experiences in the field of auditing, accounting and financial management experience. He is a Fellow of the Hong Kong Institute of Certified Public Accountants, a fellow member of the Association of the Chartered Certified Accountants, associate members of the Hong Kong Institute of Company Secretaries and the Institute of Chartered Secretaries and Administrators. He holds a Professional Diploma in Company Secretaryship and Administration from The Hong Kong Polytechnic University in 1988.

### Mr Or To Ching, Chris

#### Assistant General Manager – Information Technology

Mr. Or is the Assistant General Manager – Information Technology of our Group. He is generally responsible for overseeing the daily operation of the Information Technology Department and provides a supportive role in the Group. He joined Willas-Array Group in 1993 as a Systems Analyst and was promoted to the position of Manager in 1995. Prior to that, he worked as a Systems Analyst in BankAmerica Trust Co. (HK) Limited from 1988 to 1990. Mr. Or obtained his Bachelor of Science in Computer Science from University of Auckland, New Zealand in 1983 and his Master of Arts in Information Systems from The City University of Hong Kong in 1998.

### CORPORATE INFORMATION



**BOARD OF DIRECTORS** : Leung Chun Wah (Chairman)

Kwok Chan Cheung

(Deputy Chairman and Managing Director) Hung Yuk Choy (Deputy Managing Director)

Phaisalakani, Vichai @ Hung, Andy

(Executive Director and Chief Financial Officer)

Jovenal R. Santiago

(Independent Non-executive Director)

Wong Kwan Seng, Robert

(Independent Non-executive Director)

Tse Pui Kee, Albert

(Independent Non-executive Director)

AUDIT COMMITTEE : Jovenal R. Santiago (Chairman)

Wong Kwan Seng, Robert

Tse Pui Kee, Albert

COMPANY SECRETARY : Leung Hon Shing, ACIS

**REGISTERED OFFICE** : Canon's Court

22 Victoria Street Hamilton HM12

Bermuda

Telephone: (441) 295 1443 Fax: (441) 295 9216

**PRINCIPAL PLACE** : 24/F Wyler Centre Phase 2

**OF BUSINESS** 200 Tai Lin Pai Road

Kwai Chung, New Territories

Hong Kong

BERMUDA REGISTRAR AND : Appleby Management (Bermuda) Limited

SHARE TRANSFER OFFICE Canon's Court

22 Victoria Street Hamilton HM12

Bermuda



**SINGAPORE SHARE** : Intertrust Singapore Corporate Services Pte. Ltd.

TRANSFER AGENT 3 Anson Road

#27-01 Springleaf Tower Singapore 079909

**AUDITORS** : Deloitte & Touche LLP

Public Accountants and Certified Public Accountants

6 Shenton Way

#32-00 DBS Building Tower Two

Singapore 068809

Audit Partner: Patrick Tan Hak Pheng Date of appointment: June 1, 2008

**SOLICITORS** : WongPartnership LLP

One George Street

#20-01

Singapore 049145

PRINCIPAL BANKER : Standard Chartered Bank

4-4A Des Voeux Road

Central Hong Kong





Willas-Array Electronics (Holdings) Limited (the "Company") is committed to achieving high standards of corporate governance and has generally complied with the principles of the Code of Corporate Governance (the "Code"), which is recommended by the Corporate Governance Committee. The Board is pleased to report compliance by the Company with the Code except where otherwise stated.

#### BOARD OF DIRECTORS - PRINCIPLES 1, 2, 3, & 6

The Board comprises seven directors, four of whom are executive directors and three of whom are independent nonexecutive directors. The Board, taking into account the nature of operations of the Company, considers its current size to be adequate for effective decision-making. Key information regarding the directors' background, qualifications, and other appointments is set out on pages 15 to 17 of the Annual Report. The Chairman of the Company gives guidance on the corporate direction of the Group and is also involved in the scheduling and chairing of Board meetings and the controlling of the quality, quantity and timeliness of information supplied to the Board. The Managing Director of the Company assists the Chairman in setting the business strategies and directions for the Company and manages the business operations of the Company with other management staff. Each of the Chairman and Managing Director performs separate functions to ensure that there is an appropriate balance of power and authority, and that accountability and independent decision-making are not compromised. In addition, the Chairman and Managing Director are not related to each other. In order to enhance the directors' competency, the directors will receive relevant training, particularly on relevant new laws, regulations and changing commercial risks, from time to time. The directors will also be updated on the business of the Company through regular presentations and meetings. Apart from its statutory duties and responsibilities, the Board approves nomination of directors to the Board and appointment of key managerial personnel, oversees the management of the business and affairs of the Company, approves the Company's corporate and strategic directions, reviews the financial performance of the Company and approves any investment proposals. The Board is accountable to the shareholders while the management is accountable to the Board. To assist the Board in fulfilling its responsibilities, the Board is provided with management reports containing complete, adequate and timely information, and papers containing relevant background or explanatory information required to support the decision making process.

#### BOARD OF DIRECTORS - PRINCIPLES 1, 2, 3, & 6 - continued

All directors have separate and independent access to senior management and to the company secretary. The company secretary ensure that minutes of Board meetings are prepared, and assist the Chairman in ensuring that Board procedures are followed and reviewed so that the Board functions effectively. The company secretary also ensure that the Company's Bye-Laws and relevant rules and regulations, including requirements of the Companies Act and the Listing Manual of the Singapore Exchange Securities Trading Limited (the "SGX-ST"), are complied with. Should directors, whether as a group or individually, need independent professional advice in the furtherance of their duties, the cost of such professional advice will be borne by the Company. The Board met twice during the past financial year. However, the executive directors met more regularly to review and discuss management and operational matters. In addition, directors' resolutions in writing were also circulated for transactions that require directors' approval. The number of Board, Audit Committee, Nomination Committee, and Remuneration Committee meetings held in the year, as well as the attendance of every Board member at those meetings is as follows:

	Board	Audit Committee	Nomination Committee	Remuneration Committee
No. of Meetings held in Financial Year	2	2	2	2
Name & Attendance of Director:				
Leung Chun Wah	2	2*	2*	2*
Kwok Chan Cheung	2	×	×	×
Hung Yuk Choy	2	×	×	X
Phaisalakani, Vichai @ Hung, Andy	2	2*	2*	2*
Jovenal R. Santiago	2	2	2	2
Wong Kwan Seng, Robert	2	2	2	2
Tse Pui Kee, Albert	2	2	2	2

x indicates not applicable

<sup>\*</sup> not a member but attended by invitation



#### NOMINATION COMMITTEE - PRINCIPLES 4 & 5

The Nomination Committee comprises Mr. Wong Kwan Seng, Robert (as Chairman), Mr. Jovenal R. Santiago and Mr. Tse Pui Kee, Albert. All members of the Nomination Committee are independent directors.

The Nomination Committee performs the following functions:

- a) Reviewing and making recommendations to the Board on all candidates nominated for appointment to the Board;
- b) Reviewing all candidates nominated for appointment as senior management staff;
- c) Reviewing and recommending to the Board on an annual basis, the Board structure, size and composition, taking into account the balance between executive and non-executive, independent and non-independent directors and having regard at all times to the principles of corporate governance under the Code;
- d) Identifying and making recommendations to the Board as to the directors who are to retire by rotation and to be put forward for re-election at each Annual General Meeting of the Company, having regard to the directors' contribution and performance, including independent directors;
- e) Determining whether a director is independent (taking into account the circumstances set out in the Code and other salient factors); and
- f) Proposing a set of objective performance criteria to the Board for approval and implementation, to evaluate the effectiveness of the Board as a whole and the contribution of each director to the effectiveness of the Board.

The Nomination Committee meets at least once a year and additional meetings are held whenever necessary.

Matters requiring approval of the Nomination Committee may also be approved by resolutions in writing. Pursuant to the Company's Bye-Laws, one third of the directors for the time being are required to retire by rotation in each Annual General Meeting and a newly appointed director must retire and be eligible for re-election at the next Annual General Meeting following his appointment. The Nomination Committee recommended to the Board that Mr. Jovenal R. Santiago and Mr. Tse Pui Kee, Albert be nominated for reappointment at the forthcoming Annual General Meeting. In making the recommendation, the Nomination Committee had considered the directors' overall contribution and performance.

#### **REMUNERATION COMMITTEE - PRINCIPLE 7**

In compliance with the Code of Corporate Governance 2005, which requires all Committee members to be non-executive directors, the Remuneration Committee comprises Mr. Tse Pui Kee, Albert (as Chairman), Mr. Wong Kwan Seng, Robert and Mr. Jovenal R. Santiago. Currently, all members of the Remuneration Committee are independent directors.

The functions of the Remuneration Committee are as follows:

- Recommending to the Board a framework of remuneration for the Board and the key executives of the Company covering all aspects of remuneration such as director's fees, salaries, allowances, bonuses, options and benefits-inkind;
- b) Proposing to the Board, appropriate and meaningful measures for assessing the executive directors' performance; and
- c) Determining the specific remuneration package for each executive director.

The Remuneration Committee will meet at least once a year and additional meetings are held whenever necessary.

Matters requiring approval of the Remuneration Committee may also be approved by resolutions in writing. In carrying out the above, the Remuneration Committee may obtain independent external legal and other professional advice as it deems necessary. The expenses of such advice shall be borne by the Company.





### REMUNERATION AND BENEFITS OF DIRECTORS AND TOP FIVE KEY EXECUTIVES - PRINCIPLES 8 & 9

The Company sets remuneration packages which are competitive and sufficient to attract, retain and motivate directors and senior management of the required experience and expertise to run the Company successfully. The following table shows a breakdown of the remuneration of the directors for financial year 2012:

	Directors'				
Remuneration Bands	Salary	Bonus	fees	Others	Total
	%	%	%	%	%
<b>Directors</b> \$\$750,000 - \$\$999,999					
NIL	_	_	_	_	_
S\$500,000 - S\$749,999					
NIL	_	_	_	_	_
S\$250,000 - S\$499,999					
Leung Chun Wah	92	8	_	_	100
Kwok Chan Cheung	92	8	*	_	100
Hung Yuk Choy	92	8	_	_	100
Phaisalakani, Vichai @ Hung, Andy	40	30	4*	26	100

<sup>\*</sup> During the past financial year, the director received a notional amount of director's fee from one of the subsidiaries of the Company. The amount of fee is insignificant and constitutes less than half a percentage point of the total remuneration of the director.

Below \$\$250,000					
Jovenal R. Santiago	_	_	100	_	100
Wong Kwan Seng, Robert	_	_	100	_	100
Tse Pui Kee, Albert	_	_	100	_	100

Independent non-executive directors are paid directors' fees.

### REMUNERATION AND BENEFITS OF DIRECTORS AND TOP FIVE KEY EXECUTIVES - PRINCIPLES 8 & 9 - continued

The annual remuneration of our top five key executives is as follows:

Remuneration Bands	Salary	Bonus	Others	Total
	%	%	%	%
Key Executives				
S\$250,000 - S\$499,999				
Hon Kar Chun, Alvin	55	33	12	100
Chu Ki Pun, Joseph	49	34	17	100
Choi Pik Sing, Derek	54	36	10	100
Below S\$250,000				
Chan Sik Kong, Ringo	54	34	12	100
Lam Chi Cheung, Ken	59	32	9	100

On September 1, 2008, Mr. Leung Chi Hang, Daniel, the eldest son of the Chairman of the Company, was employed as the General Manager for Information Technology and Logistics. His remuneration for the past financial year does not constitute any of the top five key executives of the Company.

#### **EMPLOYEE SHARE OPTION SCHEME COMMITTEE**

The Employee Share Option Scheme Committee comprises Mr. Leung Chun Wah (as Chairman), Mr. Kwok Chan Cheung and Mr. Hung Yuk Choy. In pursuance of the Willas-Array Electronics Employee Share Option Scheme II ("Scheme II"), an aggregate of 29,866,800 share options were outstanding as at March 31, 2012. Of these outstanding share options, 3,240,000 were granted to Mr. Phaisalakani, Vichai @ Hung, Andy, while the remaining share options were granted to the employees of the Company. The ESOS II, approved by the written resolutions in lieu of a Special General Meeting held on June 11, 2001, had expired on June 10, 2011. For more information on Scheme II, please refer to the Report of the Directors and Financial Statements.

#### **ACCOUNTABILITY - PRINCIPLE 10**

The Board of Directors is accountable to the shareholders while the management of the Company is accountable to the Board. The management presents to the Board monthly management accounts as well as the half-year and full-year financial statements and the Audit Committee reports on the results for review and approval. The Board approved the results and authorised the release of the results to the SGX-ST and the public via SGXNET.



#### **AUDIT COMMITTEE - PRINCIPLE 11**

The Audit Committee comprises Mr. Jovenal R. Santiago, Mr. Tse Pui Kee, Albert and Mr. Wong Kwan Seng, Robert. Mr. Jovenal R. Santiago is the Chairman of the Audit Committee. All the directors in the Audit Committee are independent.

The Audit Committee performs, amongst others, the following functions:

- a) Reviewing with external auditors the audit plan and their audit report;
- b) Reviewing with the internal auditors, the scope and results of the internal audit procedures and their evaluation of the overall internal control system;
- c) Reviewing the Company's financial results and the announcements before submission to the Board for approval;
- d) Reviewing the assistance given by management to external and internal auditors;
- e) Reviewing significant findings of internal investigations;
- f) Considering the appointment/re-appointment of the external auditors; and
- g) Reviewing interested person transactions.

The Audit Committee meets periodically and also holds informal meetings and discussions with the management from time to time. The Audit Committee has full discretion to invite any Director or executive officer to attend its meetings. The Audit Committee has been given full access to and is provided with the co-operation of the Company's management. In addition, the Audit Committee has independent access to both internal and external auditors.

The Audit Committee meets periodically with external auditors without the presence of management. The Audit Committee has reasonable resources to enable it to discharge its functions properly.

The Audit Committee has reviewed the value of non-audit services to the Company by the external auditors, and being satisfied that the nature and extent of such services will not prejudice the independence and objectivity of the external auditors, is pleased to recommend their re-appointment.

The Audit Committee has established a channel for staff of the Company to raise concerns about possible improprieties in matters of financial reporting or other matters.

#### **INTERNAL CONTROLS AND INTERNAL AUDIT - PRINCIPLES 12 & 13**

The Company's internal controls and systems are designed to provide reasonable, but not absolute, assurance as to the integrity and reliability of the financial information and to safeguard and maintain the accountability of the Shareholders' investment and the Company's assets.

The review of the system of internal controls is an ongoing process and the Board recognises the importance of such system. In view of the Company's business and scale of operations, and in order to adopt the most cost-effective method of conducting periodic reviews of the Company's internal controls, the Board has continued to outsource the internal audit function to an external accounting firm. RSM Nelson Wheeler Consulting Limited, an international accounting firm, was reappointed on April 1, 2011 as the Company's internal auditors. RSM Nelson Wheeler had reviewed the effectiveness of the Company's material internal controls and had visited the Company in August during the past financial year, with a duration of three weeks for the visit. The internal auditors reported directly to the Chairman of the Audit Committee and the Committee is satisfied that there have been no major shortfall in the system of internal controls of the Company in the areas evaluated and adequate internal controls are in place.

In additions to this outsourcing of the internal audit function to an external accounting firm, the Board, with the concurrence of the Audit Committee, after carrying out a review, is of the opinion that the internal controls of the Group are adequate to address operational, financial and compliance risks. In arriving at the opinion, the Board is of the view that the internal controls of the Group have reasonable assurance about achieving the objectives set out below.

For the purpose of the Board expressing its opinion and in line with the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") Internal Controls Integrated Framework, "internal controls" is broadly defined as "a process effected by an entity's board of directors and other personnel, designed to provide reasonable assurance regarding the achievement of objectives in the following categories:

- a) effectiveness and efficiency of operations;
- b) reliability of financial reporting; and
- c) compliance with applicable laws and regulations.

The first category addresses an entity's basic business objectives, including performance and profitability goals and safeguarding of assets. The second category relates to the preparation of reliable published financial statements, including interim and full year financial reports and financial information derived from such statements, reported publicly. The third category deals with complying with those laws and regulations to which the entity is subject."



#### **DEALING IN SECURITIES**

The Company has adopted a code of conduct on share dealings by directors and key officers. The code of conduct was modelled after the SGX-ST Best Practices Guide with some modification. The guidelines set out in the code of conduct include the following:

- 1. Directors and key officers are prohibited from trading in the Company's shares for a period of one month prior to the announcement of the Company's results;
- 2. Directors and key officers are strictly required to observe the insider trading laws under the Securities and Futures Act (Chapter 289 of Singapore) at all times; and
- 3. Directors and key officers are required to report to the Company which in turn will report to the public through SGXNET announcements whenever they deal in the Company's shares.

#### **COMMUNICATIONS WITH SHAREHOLDERS - PRINCIPLES 14 & 15**

The Company does not practise selective disclosure. Information is disseminated via SGXNET, news releases and the Company's website on a timely basis. Price-sensitive information is publicly released, and is announced within the mandatory period and is available on the Company's website. All shareholders will receive the Annual Report and the notice of the Annual General Meeting. At the Annual General Meeting, all shareholders will be given the opportunity to voice their views and to direct questions regarding the Group to directors, including the chairpersons of each of the Board committees. The external auditors are also normally present to assist the directors in addressing any relevant queries by shareholders.

#### **MATERIAL CONTRACTS (LISTING MANUAL RULE 1207(8))**

Save as disclosed in the Report of the Directors and Financial Statements, there are no material contracts of the Company or its subsidiaries involving the interest of the chief executive officer or any director or controlling shareholders subsisting at the end of the financial year.

#### **INTERESTED PERSON TRANSACTIONS (LISTING MANUAL RULE 907)**

The Group has established procedures to ensure that all transactions with interested persons are reported in a timely manner to the Audit Committee and that the transactions are conducted on an arm's length basis and are not prejudicial to the interests of the shareholders. For financial year 2012, there were no interested person transactions.

#### RISK MANAGEMENT (LISTING MANUAL RULE 1207(4)(b)(iv))

The Company regularly reviews and improves its business and operational activities by taking into account the risk management perspective. The Company seeks to identify areas of significant business risks as well as appropriate measures to control and mitigate these risks. The Company reviews all significant control policies and procedures and highlights all significant matters to the Audit Committee. For more information on the Company's risk management policies and processes, please refer to the Financial Statements.

### REPORT OF THE DIRECTORS



The directors present their report together with the audited consolidated financial statements of Willas-Array Electronics (Holdings) Limited (the "Company") and its subsidiaries (the "Group") and the statement of financial position and statement of changes in equity of the Company for the financial year ended March 31, 2012.

#### 1. DIRECTORS

The directors of the Company in office at the date of this report are:

Mr. Leung Chun Wah

Mr. Kwok Chan Cheung

Mr. Hung Yuk Choy

Mr. Phaisalakani, Vichai @ Hung, Andy

Mr. Jovenal R. Santiago

Mr. Wong Kwan Seng, Robert

Mr. Tse Pui Kee, Albert

### 2. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE BENEFITS BY MEANS OF THE ACQUISITION OF SHARES AND DEBENTURES

Neither at the end of the financial year nor at any time during the financial year did there subsist any arrangement whose object is to enable the directors of the Company to acquire benefits by means of the acquisition of shares or debentures in the Company or any other body corporate except for the options mentioned in paragraphs 3 and 5 of the Report of the Directors.

#### 3. DIRECTORS' INTERESTS IN SHARES AND DEBENTURES

The directors of the Company holding office at the end of the financial year had no interests in the share capital and debentures of the Company and related corporations except as follows:

	Shareholdings re	•	Shareholdings in which director is deemed to have an interest			
	At	At	At	At		
	beginning of	end of	beginning of	end of		
	year	year	year	year		
The Company						
	(Ordinary shares of HK\$0.20 each)					
Mr. Leung Chun Wah	-	-	78,465,712	94,158,854		
Mr. Kwok Chan Cheung	-	-	32,898,143	39,477,771		
Mr. Hung Yuk Choy	- 2	25,801,194	21,500,995	-		

The directors' interests as at April 21, 2012 were the same as those at the end of the financial year.

#### 4. DIRECTORS' RECEIPT AND ENTITLEMENT TO CONTRACTUAL BENEFITS

Since the beginning of the financial year, no director has received or become entitled to receive a benefit by reason of a contract made by the Company or a related corporation with the director or with a firm of which he is a member, or with a company in which he has a substantial financial interest except for salaries, bonuses and other benefits as disclosed in the attached financial statements.

#### 5. OPTIONS TO TAKE UP UNISSUED SHARES

The Company adopts the Willas-Array Electronics Employee Share Option Scheme I ("Scheme I") and the Willas-Array Electronics Employee Share Option Scheme II ("Scheme II") to grant share options to eligible employees, including the executive directors of the Company and its subsidiaries.

The options under Scheme I grant the right to the holder to subscribe for new ordinary shares of the Company at a price equal to that offered to the public at the initial public offering of the new ordinary shares of the Company, which is set at \$\$0.28 per ordinary share and the maximum number of shares in respect of which options might be granted under Scheme I was 25,000,000.

Under Scheme I, the period for the exercise of an option will commence, except in certain special circumstances, after the first anniversary of the date of grant and expiring on the tenth anniversary of such date of grant.



#### 5. OPTIONS TO TAKE UP UNISSUED SHARES - continued

The options under Scheme II grant the right to the holder to subscribe for new ordinary shares of the Company at a discount to market price of the share (subject to a maximum discount of 20%) or at a price equal to the average of the closing prices of the shares on the Singapore Exchange Securities Trading Limited ("SGX-ST") on the five trading days immediately preceding the date of the grant of the option. The number of shares in respect of which options may be granted under Scheme II, when aggregate with those granted under any other share option schemes of the Company and the time being in force, shall not exceed 15% of the issued share capital of the Company on the date preceding the date of the relevant grant.

Under Scheme II, the period for the exercise of an option will commence, except in certain special circumstances, after the first anniversary of the date of grant and expiring on the tenth anniversary of such date of grant in the case of an option granted with the exercise price set at the market price; and after the second anniversary of the date of grant and expiring on the tenth anniversary of such date of grant in the case of an option granted with the exercise price set at a discount to the market price.

The above share option schemes are administered by a committee which has been authorised to determine the terms and conditions of the grant of the options.

Scheme I was terminated on July 2, 2001 upon admission of the Company to the Official List of the SGX-ST pursuant to the rules of the scheme and no further options would be granted by the Company under the scheme. The options granted under Scheme I up to the date of its termination and the unissued ordinary shares of the Company under option pursuant to Scheme I were as follows:

Number of share options						
	Balance at	Additions		Balance at		
	beginning	during	Lapsed	end	Exercise	
	of	the year	during	of	price	
Date of grant	the year	(Note 1)	the year	the year	per share	Exercise period
June 14, 2001	6,032,000	1,206,400	<u>(7,238,400)</u>		\$0.28	June 14, 2002 to
						June 13, 2011

#### 5. OPTIONS TO TAKE UP UNISSUED SHARES - continued

The options granted under Scheme II during the financial year and the unissued ordinary shares of the Company under option pursuant to Scheme II were as follows:

#### Number of share options

Date of grant	Balance at beginning of the year	Additions during the year (Note 1)	Exercised during the year	Cancelled during the year (Note 2)	Balance at end of the year	Adjusted exercise price per share (Before rights issue)	Discount	Exercise period
April 11, 2002	5,740,000	1,148,000			6,888,000	S\$0.15 (S\$0.18)	20%	April 11, 2004 to April 10, 2012
May 6, 2003	1,100,000	220,000	(720,000)		600,000	\$\$0.092 (\$\$0.11)	20%	May 6, 2005 to May 5, 2013
April 17, 2004	9,450,000	1,890,000		(300,000)	11,040,000	S\$0.15 (S\$0.18)	20%	April 17, 2006 to April 16, 2014
November 18, 2004	350,000	70,000			420,000	S\$0.121 (S\$0.145)	20%	November 18, 2006 to November 17, 2014
October 2, 2009	9,099,000	1,819,800			10,918,800	S\$0.067 (S\$0.08)	20%	October 2, 2011 to October 1, 2019

Note 1: These options were granted pursuant to the rights issue on the basis of 1-for-5 shares held.

Note 2: These options were cancelled upon resignation of the holders.



#### 5. OPTIONS TO TAKE UP UNISSUED SHARES - continued

There are no outstanding share options granted under Scheme I to the directors.

The details of the outstanding share options granted under Scheme II to Mr. Phaisalakani, Vichai @ Hung, Andy, a director, during the financial year were as follows:

	Aggregate	Aggregate	
Number of	options	options	Aggregate
options adjusting	granted since	exercised since	options
for the	commencement	commencement	outstanding
rights issue	up to	up to	as at
during	March 31,	March 31,	March 31,
the year	2012	2012	2012
540,000	3,240,000		3,240,000
	options adjusting for the rights issue during the year	Aggregate Number of options options adjusting granted since for the commencement rights issue up to during March 31, the year 2012	Number of options options options options adjusting granted since exercised since for the commencement commencement rights issue up to up to during March 31, the year 2012 2012

Each option grants the holder the right to subscribe for one ordinary share of HK\$0.20 each in the Company. The options may be exercised in full or in part thereof. The holders do not have the right to participate by virtue of the options in any share issue of the other companies in the Group. Options granted are cancelled when the holder is no longer a full-time employee of the Company or any corporation in the Group subject to certain exceptions at the discretion of the Company.

There were no participants to the above share option schemes who are controlling shareholders of the Company and their associates. Except for the director mentioned above, no participants to the above share options schemes received options representing 5% or more of the total number of share options available under the above schemes.

Other than disclosed above, there were no options granted by the Company to any person to take up unissued shares of the Company or any corporations in the Group during the financial year.

#### 6. OPTIONS EXERCISED

There were 720,000 shares of the Company issued by virtue of the exercise of an option to take up unissued shares during the financial year.

#### 7. UNISSUED SHARES UNDER OPTION

At the end of the financial year, there were no unissued shares of the Company or any corporation in the Group under option, except for the share option schemes disclosed in paragraph 5 above.

#### 8. AUDIT COMMITTEE

The Audit Committee ("AC") performed the functions as detailed in the Group's Corporate Governance Report.

The AC has recommended to the Board of Directors the nomination of Deloitte & Touche LLP for re-appointment as external auditors of the Group at the forthcoming Annual General Meeting of the Company.

#### 9. AUDITORS

The auditors, Deloitte & Touche LLP, have expressed their willingness to accept re-appointment.

On behalf of the Board of Directors

Mr. Leung Chun Wah

Chairman

Mr. Kwok Chan Cheung

Deputy Chairman and Managing Director

Date: June 19, 2012

### STATEMENT OF DIRECTORS



In the opinion of the directors, the consolidated financial statements of the Group and the statement of financial position and statement of changes in equity of the Company as set out on pages 43 to 124 are drawn up so as to give a true and fair view of the state of affairs of the Group and the Company as at March 31, 2012, and of the results, changes in equity and cash flows of the Group and changes in equity of the Company for the financial year then ended and at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts when they fall due.

On behalf of the Board of Directors

Mr. Leung Chun Wah Chairman Mr. Kwok Chan Cheung
Deputy Chairman and Managing Director

Date: June 19, 2012

## INDEPENDENT AUDITORS' REPORT

#### TO THE MEMBERS OF WILLAS-ARRAY ELECTRONICS (HOLDINGS) LIMITED

#### **REPORT ON THE FINANCIAL STATEMENTS**

We have audited the accompanying financial statements of Willas-Array Electronics (Holdings) Limited (the "Company") and its subsidiaries (the "Group") which comprise the statements of financial position of the Group and the Company as at March 31, 2012, and the statement of comprehensive income, statement of changes in equity and statement of cash flows of the Group and the statement of changes in equity of the Company for the year then ended, and a summary of significant accounting policies and other explanatory notes, as set out on pages 43 to 124.

#### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with International Financial Reporting Standards and for devising and maintaining a system of internal accounting controls sufficient to provide reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair profit and loss accounts and balance sheets and to maintain accountability of assets.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Singapore Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **INDEPENDENT AUDITORS' REPORT**

#### **OPINION**

In our opinion the consolidated financial statements of the Group and the statement of financial position and statement of changes in equity of the Company are properly drawn up in accordance with International Financial Reporting Standards so as to give a true and fair view of the state of affairs of the Group and of the Company as at March 31, 2012 and of the results, changes in equity and cash flows of the Group and changes in equity of the Company for the year ended on that date.

#### Deloitte & Touche LLP

Public Accountants and Certified Public Accountants Singapore

Patrick Tan Hak Pheng Partner Appointed on June 1, 2008

Date: June 19, 2012

# STATEMENTS OF FINANCIAL POSITION

MARCH 31, 2012

2012   2011   2012   2011   2012   2011   2012   2011   2012   2011   2012   2011   2012   2010		NOTES	GRO	OUP	COMI	PANY
Current assets   Cash and cash equivalents   7   333,258   417,068   2,422   965   Restricted bank deposits   7   27,256   -   -   -   -			2012	2011	2012	2011
Current assets         7         333,258         417,068         2,422         965           Restricted bank deposits         7         27,256         -         -         -           Short-term bank deposit         7         -         2,905         -         -           Trade and bills receivables         8         509,047         611,563         -         -           Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         1         1,72,288         166,380         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Prepaid lease payments - non-curren			HK\$'000	HK\$'000	HK\$'000	HK\$'000
Current assets         7         333,258         417,068         2,422         965           Restricted bank deposits         7         27,256         -         -         -           Short-term bank deposit         7         -         2,905         -         -           Trade and bills receivables         8         509,047         611,563         -         -           Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         1         1,72,288         166,380         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Prepaid lease payments - non-curren						
Cash and cash equivalents         7         333,258         417,068         2,422         965           Restricted bank deposits         7         27,256         -         -         -           Short-term bank deposit         7         -         2,905         -         -           Trade and bills receivables         8         509,047         611,563         -         -           Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets           Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         - </th <th>ASSETS</th> <th></th> <th></th> <th></th> <th></th> <th></th>	ASSETS					
Restricted bank deposits         7         27,256         -	Current assets					
Short-term bank deposit         7         -         2,905         -         -           Trade and bills receivables         8         509,047         611,563         -         -           Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -         -           Inventories         12         346,661         476,448         -         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         10         631         644         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Available-for-sale	Cash and cash equivalents	7	333,258	417,068	2,422	965
Trade and bills receivables         8         509,047         611,563         -         -         -           Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -         -           Inventories         12         346,661         476,448         -         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         10         631         644         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Long-term deposits         14         1,762         329         -         -           Av	Restricted bank deposits	7	27,256	-	-	-
Other receivables and prepayments         9         6,861         13,997         225,646         182,226           Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         10         631         644         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Long-term deposits         14         1,762         329         -         -           Available-for-sale investments         16         2,001         2,001         -         -           Deferred tax assets         24 <td< th=""><th>Short-term bank deposit</th><th>7</th><th>-</th><th>2,905</th><th>-</th><th>-</th></td<>	Short-term bank deposit	7	-	2,905	-	-
Prepaid lease payments - current         10         12         12         -         -           Income tax recoverable         800         88         392         -           Derivative financial instruments         11         237         28         -         -           Inventories         12         346,661         476,448         -         -           Total current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         1,224,132         1,522,109         228,460         183,191           Non-current assets         10         631         644         -         -           Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Long-term deposits         14         1,762         329         -         -           Available-for-sale investments         16         2,001         2,001         -         -           Defivative financial instruments         11         -         3         -         -           Interests in jointly controlled entities         19 <td< th=""><th>Trade and bills receivables</th><th>8</th><th>509,047</th><th>611,563</th><th>-</th><th>-</th></td<>	Trade and bills receivables	8	509,047	611,563	-	-
Non-current assets   10   631   644   648   649   64	Other receivables and prepayments	9	6,861	13,997	225,646	182,226
Derivative financial instruments   11   237   28   -   -   -	Prepaid lease payments - current	10	12	12	-	-
Inventories         12         346,661         476,448         - <th>Income tax recoverable</th> <th></th> <th>800</th> <th>88</th> <th>392</th> <th>-</th>	Income tax recoverable		800	88	392	-
Total current assets   1,224,132   1,522,109   228,460   183,191	Derivative financial instruments	11	237	28	-	-
Non-current assets         Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Long-term deposits         14         1,762         329         -         -           Available-for-sale investments         16         2,001         2,001         -         -           Derivative financial instruments         11         -         3         -         -           Interests in jointly controlled entities         19         8,752         8,773         -         -           Deferred tax assets         24         1,416         3,512         -         -           Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470	Inventories	12	346,661	476,448		
Prepaid lease payments - non-current         10         631         644         -         -           Property, plant and equipment         13         172,288         166,380         -         -           Long-term deposits         14         1,762         329         -         -           Available-for-sale investments         16         2,001         2,001         -         -           Derivative financial instruments         11         -         3         -         -           Interests in jointly controlled entities         19         8,752         8,773         -         -           Deferred tax assets         24         1,416         3,512         -         -           Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470	Total current assets		1,224,132	1,522,109	228,460	183,191
Property, plant and equipment       13       172,288       166,380       -       -         Long-term deposits       14       1,762       329       -       -         Available-for-sale investments       16       2,001       2,001       -       -         Derivative financial instruments       11       -       3       -       -         Interests in jointly controlled entities       19       8,752       8,773       -       -         Deferred tax assets       24       1,416       3,512       -       -         Subsidiaries       18       -       -       117,470       117,470         Total non-current assets       186,850       181,642       117,470       117,470	Non-current assets					
Property, plant and equipment       13       172,288       166,380       -       -         Long-term deposits       14       1,762       329       -       -         Available-for-sale investments       16       2,001       2,001       -       -         Derivative financial instruments       11       -       3       -       -         Interests in jointly controlled entities       19       8,752       8,773       -       -         Deferred tax assets       24       1,416       3,512       -       -         Subsidiaries       18       -       -       117,470       117,470         Total non-current assets       186,850       181,642       117,470       117,470	Prepaid lease payments - non-current	10	631	644	-	-
Available-for-sale investments         16         2,001         2,001         -         -           Derivative financial instruments         11         -         3         -         -           Interests in jointly controlled entities         19         8,752         8,773         -         -           Deferred tax assets         24         1,416         3,512         -         -           Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470		13	172,288	166,380	-	-
Derivative financial instruments         11         -         3         -         -           Interests in jointly controlled entities         19         8,752         8,773         -         -           Deferred tax assets         24         1,416         3,512         -         -           Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470	Long-term deposits	14	1,762	329	-	-
Interests in jointly controlled entities       19       8,752       8,773       -       -         Deferred tax assets       24       1,416       3,512       -       -         Subsidiaries       18       -       -       -       117,470       117,470         Total non-current assets       186,850       181,642       117,470       117,470	Available-for-sale investments	16	2,001	2,001	-	-
Deferred tax assets         24         1,416         3,512         -         -           Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470	Derivative financial instruments	11	-	3	-	-
Subsidiaries         18         -         -         117,470         117,470           Total non-current assets         186,850         181,642         117,470         117,470	Interests in jointly controlled entities	19	8,752	8,773	-	-
Total non-current assets 186,850 181,642 117,470 117,470	Deferred tax assets	24	1,416	3,512	-	-
	Subsidiaries	18			117,470	117,470
Total assets         1,410,982         1,703,751         345,930         300,661	Total non-current assets		186,850	181,642	117,470	117,470
	Total assets		1,410,982	1,703,751	345,930	300,661

### **STATEMENTS OF FINANCIAL POSITION**

MARCH 31, 2012

	NOTES	GRO	OUP	COMPANY	
		2012	2011	2012	2011
		HK\$'000	HK\$'000	HK\$'000	HK\$'000
LIABILITIES AND EQUITY					
Current liabilities					
Trust receipt loans	20	306,001	639,628	-	-
Trade payables	21	307,093	373,918	-	-
Other payables	22	48,398	52,220	8,690	8,349
Income tax payable		1,794	6,031	-	350
Derivative financial instruments	11	292	146	-	-
Amounts due to jointly controlled entities	6	8,752	8,670	-	-
Bank borrowings	23	128,870	81,449		
Total current liabilities		801,200	1,162,062	8,690	8,699
Non-current liabilities					
Bank borrowings	23	65,500	55,000	-	-
Derivative financial instruments	11	3,805	3,009	-	-
Deferred tax	24	2,428	2,133		
Total non-current liabilities		71,733	60,142		
Capital, reserves and non-controlling interest	S				
Issued capital	25	74,544	62,000	74,544	62,000
Capital reserves	26	196,722	162,373	196,722	162,373
Currency translation reserve		1 <i>7</i> ,890	11,647	-	-
Accumulated profits		243,106	237,026	65,974	67,589
Equity attributable to owners of the Company	/	532,262	473,046	337,240	291,962
Non-controlling interests	,	5,787	8,501	-	-
Total equity		538,049	481,547	337,240	291,962
. ,				<u>.</u>	
Total liabilities and equity		1,410,982	1,703,751	345,930	300,661

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

	NOTES	2012	2011
		HK\$'000	HK\$'000
Revenue	28	3,262,086	3,797,120
Cost of sales		(2,959,401)	(3,411,444)
Gross profit		302,685	385,676
Cross prom		002,000	000,070
Other operating income	29	4,246	3,768
Distribution costs		(39,021)	(50,862)
Administrative expenses		(216,028)	(206,932)
Share of loss of jointly controlled entities	19	(21)	(22)
Other gains and losses	30	19,538	(8,053)
Finance costs	31	(15,514)	(13,531)
		·	
Profit before tax		55,885	110,044
Income tax expense	32	(13,132)	(22,209)
Profit for the year	33	42,753	87,835
Other comprehensive income:	34		
Exchange differences on translation of overseas operations		6,463	6,787
Release of exchange difference upon dissolution			
of overseas operations		(209)	7
			/ 70 /
Other comprehensive income for the year, net of tax		6,254	6,794
Total comprehensive income for the year		49,007	94,629
Profit attributable to:			
Owners of the Company		44,518	86,010
Non-controlling interests		(1,765)	1,825
		42,753	87,835
		<u>42,733</u>	

### **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

NOTES	2012 HK\$'000	2011 HK\$'000
Total comprehensive income attributable to:		
Owners of the Company	50,761	92,804
Non-controlling interests	(1,754)	1,825
	49,007	94,629
Earnings per share 35		
- Basic (HK cents)	11.99	26.82
– Diluted (HK cents)	11.77	26.37
Dividends 36		
Proposed final and special per ordinary share (HK cents)	7.914	10.354

See accompanying notes to financial statements.

# STATEMENTS OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

GROUP	Issued capital HK\$'000	Capital reserves HK\$'000 (Note 26)	Currency translation reserve HK\$'000	Accumulated profits	Attributable to owners of the Company HK\$'000	Non-controlling interests HK\$'000	Total HK\$'000
Balance at March 31, 2010	62,000	161,569	4,853	182,456	410,878	6,676	417,554
Profit for the year Other comprehensive income for the year,	-	-	-	86,010	86,010	1,825	87,835
net of income tax	-	-	6,794	-	6,794	-	6,794
Total comprehensive income for the year	-	-	6,794	86,010	92,804	1,825	94,629
Recognition of share-based payments	-	835	-	-	835	-	835
Share options cancelled	-	(31)	-	31	-	-	-
Dividend paid (Note 36)				(31,471)	(31,471)		(31,471)
Balance at March 31, 2011	62,000	162,373	11,647	237,026	473,046	8,501	481,547
Profit for the year	-	-	-	44,518	44,518	(1,765)	42,753
Other comprehensive income for the year,							
net of income tax	-		6,243	-	6,243	11	6,254
Total comprehensive income for the year	-	-	6,243	44,518	50,761	(1,754)	49,007
Proceeds from rights issue	12,400	33,728	-	-	46,128	-	46,128
Shares issued from exercise							
of share options	144	276	-	-	420	-	420
Recognition of share-based payments	-	423	-	-	423	-	423
Share options cancelled	-	(78)	-	78	-	-	-
Dividend paid to non-controlling interests	-	-	-	-	-	(960)	(960)
Dividend paid (Note 36)				(38,516)	(38,516)		(38,516)
Balance at March 31, 2012	74,544	196,722	17,890	243,106	532,262	5,787	538,049

### **STATEMENTS OF CHANGES IN EQUITY**

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

COMPANY	Issued capital HK\$'000	Capital reserves HK\$'000 (Note 26)	Accumulated profits HK\$'000	Total HK\$'000
Balance at March 31, 2010	62,000	161,569	51,309	274,878
Total comprehensive income for the year	-	-	47,720	47,720
Recognition of share-based payments	-	835	-	835
Share options cancelled	-	(31)	31	-
Dividend paid (Note 36)			(31,471)	(31,471)
Balance at March 31, 2011	62,000	162,373	67,589	291,962
Total comprehensive income for the year	-	-	36,823	36,823
Proceeds from rights issue	12,400	33,728	-	46,128
Shares issued from exercise of share options	144	276	-	420
Recognition of share-based payments	-	423	-	423
Share options cancelled	-	(78)	78	-
Dividend paid (Note 36)			(38,516)	(38,516)
Balance at March 31, 2012	74,544	196,722	65,974	337,240

See accompanying notes to financial statements.

## **CONSOLIDATED STATEMENT OF** CASH FLOWS FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

	2012 HK\$'000	2011 HK\$'000
Operating activities:		
Profit before tax	55,885	110,044
Adjustments for:		
Depreciation expense	11 <i>,7</i> 23	8,628
Amortisation of prepaid lease payments	13	12
Interest expense	15,514	13,531
Share-based payment expense	423	835
Allowance for inventories	18,51 <i>7</i>	12,131
(Reversal of) allowance for doubtful trade receivables	(15,240)	10,081
Loss (gain) on disposal of property, plant and equipment	3	(1)
Net loss (gain) on fair value changes of derivative financial instruments	736	(3,799)
Share of loss of jointly controlled entities	21	22
Release of exchange difference upon dissolution of overseas operations	(209)	7
Interest income	(1,662)	(1,314)
Operating cash flows before movements in working capital	85,724	150,177
Trade and bills receivables	123,477	(82,950)
Other receivables and prepayments	7,283	6,428
Inventories	113,709	(19,980)
Trade payables	(68,666)	(22,212)
Other payables	(4,177)	8,418
Long-term deposits	(1,430)	1,081
Restricted bank deposits (Note 1)	(2,454)	-
Amounts due to jointly controlled entities	82	14
Cash generated from operations	253,548	40,976
Income tax paid	(15,757)	(22,937)
Interest paid	(15,514)	(13,531)
Interest received	1,662	1,314
Net cash from operating activities	223,939	5,822

#### **CONSOLIDATED STATEMENT OF CASH FLOWS**

FOR THE FINANCIAL YEAR ENDED MARCH 31, 2012

	2012 HK\$'000	2011 HK\$'000
Investing activities:		
Purchase of property, plant and equipment (Note 2)	(12,332)	(87,720)
Decrease (increase) in short-term bank deposit	2,905	(2,905)
Proceeds from disposal of property, plant and equipment	3	27
Net cash used in investing activities	(9,424)	(90,598)
Financing activities:		
Dividend paid	(38,516)	(31,471)
Dividend paid to non-controlling interests	(960)	-
Proceeds from rights issue	46,128	-
Proceeds from exercise of share options	420	-
Increase in restricted bank deposits (Note 3)	(24,802)	-
(Decrease) increase in trust receipt loans	(333,627)	95,169
Repayment of bank borrowings	(35,257)	(123,108)
Proceeds from bank borrowings	92,000	145,655
Net cash (used in) from financing activities	(294,614)	86,245
Net (decrease) increase in cash and cash equivalents	(80,099)	1,469
Cash and cash equivalents at beginning of year	417,068	410,050
Effects of exchange rate changes on the balance of cash held in foreign currencies	(3,711)	5,549
Cash and cash equivalents at end of year	333,258	417,068

#### Notes:

- (1) The increase in restricted bank deposits of HK\$2,454,000 under operating activities represent deposits pledged to banks to facilitate the customs clearing process.
- (2) In 2011, the Group purchased property, plant and equipment for a consideration of HK\$89,896,000 of which HK\$2,176,000 was made as prepayment in the previous year.
- (3) The increase in restricted bank deposits of HK\$24,802,000 under financing activities represent deposit pledged to banks for issuance of letter of credit to suppliers and secure short-term bills payable.

See accompanying notes to financial statements.

MARCH 31, 2012

#### 1. GENERAL

The Company is incorporated in Bermuda as an exempted company with limited liability under the Companies Act 1981 of Bermuda with its registered office at Canon's Court, 22 Victoria Street, Hamilton HM12, Bermuda. Its principal place of business is at 24/F, Wyler Centre Phase 2, 200 Tai Lin Pai Road, Kwai Chung, New Territories, Hong Kong. The Company is listed on the mainboard of the Singapore Exchange Securities Trading Limited. The financial statements are expressed in Hong Kong dollars.

The principal activity of the Company is that of investment holding.

The principal activities of the subsidiaries are disclosed in Note 18 to the financial statements.

The consolidated financial statements of the Group and statement of financial position and statement of changes in equity of the Company for the year ended March 31, 2012 were authorised for issue by the Board of Directors on June 19, 2012.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

**BASIS OF ACCOUNTING** - The financial statements have been prepared in accordance with the historical cost basis, except as disclosed in the accounting policies below, and are drawn up in accordance with the International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB").

**ADOPTION OF NEW AND REVISED STANDARDS** - In the current financial year, the Group has adopted all the new and revised International Accounting Standards ("IAS") and International Financial Reporting Standards ("IFRS") issued by the International Accounting Standards Board (the "IASB") and Interpretations issued by the International Financial Reporting Interpretations Committee (the "IFRIC") of the IASB that are relevant to its operations and effective for annual periods beginning on or after April 1, 2011.

Except as described below, the application of the new or revised IASs, IFRSs and IFRICs in the current year has had no material impact on the Group's financial performance and positions for the current and prior years and/or on the disclosures set out in these consolidated financial statements.

### Amendments to IAS 1 Presentation of Financial Statements (as part of Improvements to IFRSs issued in 2010)

The amendments to IAS 1 clarify that an entity may choose to disclose an analysis of other comprehensive income by item in the statement of changes in equity or in the notes to the financial statements. In the current year, for each component of equity, the Group has chosen to present such an analysis in the notes to the consolidated financial statements with a single-line presentation of other comprehensive income in the consolidated statement of changes in equity. Such amendments have been applied retrospectively, and hence the disclosures in these consolidated financial statements have been modified to reflect the change.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### ADOPTION OF NEW AND REVISED STANDARDS - continued

The Group has not early applied the following new and revised standards and interpretations that have been issued but are not yet effective:

Amendments to IFRSs Annual Improvements to IFRSs 2009-2011 Cycle<sup>1</sup>
Amendments to IFRS 1 Severe Hyperinflation and Removal of Fixed Dates

for First-time Adopters<sup>2</sup>

Amendments to IFRS 1 Government Loans<sup>1</sup>

Amendments to IFRS 7 Disclosures – Transfers of Financial Assets<sup>2</sup>

Amendments to IFRS 7 Disclosures – Offsetting Financial Assets and Financial Liabilities<sup>1</sup>

IFRS 9 Financial Instruments<sup>3</sup>

Amendments to IFRS 9 and IFRS 7 Mandatory Effective Date of IFRS 9 and Transition Disclosures<sup>3</sup>

IFRS 10 Consolidated Financial Statements<sup>1</sup>

IFRS 11 Joint Arrangements<sup>1</sup>

IFRS 12 Disclosure of Interests in Other Entities<sup>1</sup>

IFRS 13 Fair Value Measurement<sup>1</sup>

Amendments to IAS 1 Presentation of Items of Other Comprehensive Income<sup>4</sup>

Amendments to IAS 12 Deferred Tax: Recovery of Underlying Assets<sup>5</sup>

IAS 19 (Revised 2011) Employee Benefits<sup>1</sup>

IAS 27 (Revised 2011) Separate Financial Statements<sup>1</sup>

IAS 28 (Revised 2011) Investments in Associates and Joint Ventures<sup>1</sup>
Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities<sup>6</sup>

IFRIC 20 Stripping Costs in the Production Phase of a Surface Mine<sup>1</sup>

- Effective for annual periods beginning on or after January 1, 2013
- <sup>2</sup> Effective for annual periods beginning on or after July 1, 2011
- Effective for annual periods beginning on or after January 1, 2015
- $^{\rm 4}$   $\,$  Effective for annual periods beginning on or after July 1, 2012
- <sup>5</sup> Effective for annual periods beginning on or after January 1, 2012
- <sup>6</sup> Effective for annual periods beginning on or after January 1, 2014

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### ADOPTION OF NEW AND REVISED STANDARDS - continued

The management anticipates that the adoption of the above IASs, IFRSs, IFRICs and amendments to IFRSs in future periods will not have a material impact on the financial statements of the Group and of the Company in the period of their initial adoption except for the following:

IFRS 9 Financial Instruments (as issued in November 2009) introduces new requirements for the classification and measurement of financial assets. IFRS 9 (as revised in November 2010) adds requirements for financial liabilities and for derecognition.

Under IFRS 9, all recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are subsequently measured at either amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods.

In relation to financial liabilities, the significant change relates to financial liabilities that are designated as at fair value through profit or loss. Specifically, under IFRS 9, for financial liabilities that are designated as at fair value through profit or loss, the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the presentation of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Previously, under IAS 39, the entire amount of the change in the fair value of the financial liability designated as at fair value through profit or loss was recognised in profit or loss.

IFRS 9 is effective for annual periods beginning on or after January 1, 2015, with earlier application permitted.

The management anticipates that IFRS 9 will be adopted in the Group's consolidated financial statements for the financial year ending March 31, 2016 and that the application of the new standard may have impact on amounts reported in respect of the Group's financial assets. However, it is not practicable to provide a reasonable estimate of that effect until a detailed review has been completed.

The amendments to IFRS 7 titled Disclosures – Transfers of Financial Assets increase the disclosure requirements for transactions involving transfers of financial assets. These amendments are intended to provide greater transparency around risk exposures when a financial asset is transferred but the transferor retains some level of continuing exposure in the asset. The amendments also require disclosures where transfers of financial assets are not evenly distributed throughout the period.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### ADOPTION OF NEW AND REVISED STANDARDS - continued

The management does not anticipate that these amendments to IFRS 7 will have a significant effect on the Group's disclosures regarding transfers of trade receivables previously effected. However, if the Group enters into other types of transfers of financial assets in the future, disclosures regarding those transfers may be affected.

In June 2011, a package of five standards on consolidation, joint arrangements, associates and disclosures was issued, including IFRS 10, IFRS 11, IFRS 12, IAS 27 (as revised in 2011) and IAS 28 (as revised in 2011).

Key requirements of these five standards are described below.

IFRS 10 replaces the parts of IAS 27 Consolidated and Separate Financial Statements that deal with consolidated financial statements and SIC-Int 12 Consolidation – Special Purpose Entities. IFRS 1 includes a new definition of control that contains three elements: (a) power over an investee, (b) exposure, or rights, to variable returns from its involvement with the investee, and (c) the ability to use its power over the investee to affect the amount of the investor's returns. Extensive guidance has been added in IFRS 10 to deal with complex scenarios.

IFRS 11 replaces IAS 31 Interests in Joint Ventures and SIC-Int 13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers. IFRS 11 deals with how a joint arrangement of which two or more parties have joint control should be classified. Under IFRS 11, joint arrangements are classified as joint operations or joint ventures, depending on the rights and obligations of the parties to the arrangements.

In contrast, under IAS 31, there are three types of joint arrangements: jointly controlled entities, jointly controlled assets and jointly controlled operations.

In addition, joint ventures under IFRS 11 are required to be accounted for using the equity method of accounting, whereas jointly controlled entities under IAS 31 can be accounted for using the equity method of accounting or proportionate accounting.

IFRS 12 is a disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the disclosure requirements in IFRS 12 are more extensive than those in the current standards.

These five standards are effective for annual periods beginning on or after January 1, 2013. Earlier application is permitted provided that all of these five standards are applied early at the same time. The management anticipates that these five standards will be adopted in the Group's consolidated financial statements for the annual period beginning April 1, 2013. However, the management has not yet performed a detailed analysis of the impact of the application of these Standards and hence has not yet quantified the extent of the impact.

The management anticipates that the application of the other new and revised standards and interpretations will have no material impact on the profit or loss and the financial position of the Group.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**BASIS OF CONSOLIDATION** - The consolidated financial statements incorporate the financial statements of the Company and entities (including special purpose entities) controlled by the Company (its subsidiaries). Control is achieved where the Company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

The results of subsidiaries acquired or disposed of during the year are included in the consolidated statement of comprehensive income from the effective date of acquisition and up to the effective date of disposal, as appropriate.

Where necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with those used by other members of the Group.

All intra-group transactions, balances, income and expenses are eliminated in full on consolidation.

Non-controlling interests in subsidiaries are identified separately from the Group's equity therein. The interest of non-controlling shareholders may be initially measured (at date of original business combination) either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Company.

When the Group loses control of a subsidiary, the profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for (i.e. reclassified to profit or loss or transferred directly to retained earnings) in the same manner as would be required if the relevant assets or liabilities were disposed of. The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IAS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or jointly controlled entity.

In the Company's financial statements, investments in subsidiaries and jointly controlled entities are carried at cost less any impairment in net recoverable value that has been recognised in profit or loss.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**BUSINESS COMBINATIONS** - The acquisition of subsidiaries is accounted for using the acquisition method. The consideration of each acquisition is measured at the aggregate of the acquisition date fair values of assets given, liabilities incurred by the Group to the former owners of the acquiree, and equity interests issued by the Group in exchange for control of the acquiree.

Acquisition related costs are recognised in profit or loss as incurred.

Where applicable, the consideration for the acquisition includes any asset or liability resulting from a contingent consideration arrangement, measured at its acquisition-date fair value. Subsequent changes in such fair values are adjusted against the cost of acquisition where they qualify as measurement period adjustments (see below). The subsequent accounting for changes in the fair value of the contingent consideration that do not qualify as measurement period adjustments depends on how the contingent consideration is classified. Contingent consideration that is classified as equity is not remeasured at subsequent reporting dates and its subsequent settlement is accounted for within equity. Contingent consideration that is classified as an asset or a liability is remeasured at subsequent reporting dates in accordance with IAS 39 Financial Instruments: Recognition and Measurement, or IAS 37 Provisions, Contingent Liabilities and Contingent Assets, as appropriate, with the corresponding gain or loss being recognised in profit or loss.

Where a business combination is achieved in stages, the Group's previously held interests in the acquired entity are remeasured to fair value at the acquisition date (i.e. the date the Group attains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest were disposed of.

The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under the IFRS are recognised at their fair value at the acquisition date, except that:

- deferred tax assets or liabilities and liabilities or assets related to employee benefit arrangements are recognised and measured in accordance with IAS 12 Income Taxes and IAS 19 Employee Benefits respectively;
- liabilities or equity instruments related to share-based payment arrangements of the acquiree or share-based payment arrangements of the Group entered into to replace share-based payment arrangements of the acquiree are measured in accordance with IFRS 2 Share-based Payment at the acquisition date; and
- assets (or disposal groups) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations are measured in accordance with that Standard.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### **BUSINESS COMBINATIONS - continued**

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period (see below), or additional assets or liabilities are recognised, to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

The measurement period is the period from the date of acquisition to the date the Group obtains complete information about facts and circumstances that existed as of the acquisition date – and is subject to a maximum of one year from acquisition date.

The accounting policy for initial measurement of non-controlling interests is described above.

The policy described above is applied to all business combinations that take place on or after January 1, 2010.

**FINANCIAL INSTRUMENTS** - Financial assets and financial liabilities are recognised on the Group's statement of financial position when the Group becomes a party to the contractual provisions of the instrument.

#### Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial instrument and of allocating interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees on points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period. Income and expense is recognised on an effective interest basis for debt instruments other than those financial instruments "at fair value through profit or loss".

#### Financial assets

All financial assets are recognised and derecognised on a trade date basis where the purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned, and are initially measured at fair value plus transaction costs, except for those financial assets classified as at fair value through profit or loss which are initially measured at fair value.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### FINANCIAL INSTRUMENTS - continued

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated or not classified as financial assets at fair value through profit or loss, loans and receivables or held-to-maturity investments.

Available-for-sale financial assets are measured at fair value at the end of the reporting period. Changes in fair value are recognised in other comprehensive income and accumulated in investment revaluation reserve, until the financial asset is disposed of or is determined to be impaired, at which time, the cumulative gain or loss previously accumulated in the investment revaluation reserve is reclassified to profit or loss (see accounting policy on impairment loss on financial assets below).

For available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments, they are measured at cost less any identified impairment losses at the end of the reporting period (see accounting policy on impairment loss on financial assets below).

#### Loans and receivables

Trade and bills receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as "loans and receivables". Loans and receivables are measured at amortised cost using the effective interest method less impairment. Interest is recognised by applying the effective interest rate method, except for short-term receivables when the recognition of interest would be immaterial.

#### Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### FINANCIAL INSTRUMENTS - continued

#### Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at the end of each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For available-for-sale equity instruments, a significant or prolonged decline in the fair value of the investment below its cost is considered to be objective evidence of impairment.

For all other financial assets, objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- default or delinquency in interest or principal payments; or
- it becoming probable that the borrower will enter bankruptcy or financial re-organisation.

For certain categories of financial asset, such as trade receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment for a portfolio of receivables could include the Group's past experience of collecting payments, an increase in the number of delayed payments in the portfolio past the average credit period, as well as observable changes in national or local economic conditions that correlate with default on receivables.

For financial assets carried at amortised cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables where the carrying amount is reduced through the use of an allowance account. When a trade receivable is uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

When an available-for-sale financial asset is considered to be impaired, cumulative gains or losses previously recognised in other comprehensive income are reclassified to profit or loss.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### FINANCIAL INSTRUMENTS - continued

#### Impairment of financial assets - continued

With the exception of available-for-sale equity instruments, if, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

In respect of available-for-sale equity instruments, impairment losses previously recognised in profit or loss are not reversed through profit or loss. Any subsequent increase in fair value after an impairment loss is recognised in other comprehensive income.

#### Derecognition of financial assets

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

FINANCIAL INSTRUMENTS - continued

#### Financial liabilities and equity instruments

#### Classification as debt or equity

Financial liabilities and equity instruments issued by the Group are classified according to the substance of the contractual arrangements entered into and the definitions of a financial liability and an equity instrument.

#### **Equity instruments**

An equity instrument is any contract that evidences a residual interest in the assets of the Group after deducting all of its liabilities. Equity instruments are recorded at the proceeds received, net of direct issue costs.

#### Other financial liabilities

Interest-bearing bank loans and overdrafts are initially measured at fair value, and are subsequently measured at amortised cost, using the effective interest rate method. Any difference between the proceeds (net of transaction costs) and the settlement or redemption of borrowings is recognised over the term of the borrowings in accordance with the Group's accounting policy for borrowing costs (see below).

Trade and other payables are initially measured at fair value, net of transaction costs, and are subsequently measured at amortised cost, using the effective interest rate method, with interest expense recognised on an effective yield basis.

A financial guarantee contract is a contract that requires the issuer to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the original or modified terms of a debt instrument. Financial guarantee contract liabilities are measured initially at their fair values and, if not designated as at fair value through profit or loss, subsequently at the higher of the amount of obligation under the contract recognised as a provision in accordance with IAS 37 Provisions, Contingent Liabilities and Contingent Assets and the amounts initially recognised less cumulative amortisation in accordance with IAS 18 Revenue.

#### **Derecognition of financial liabilities**

The Group derecognises financial liabilities when, and only when, the Group's obligations are discharged, cancelled or they expire.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

FINANCIAL INSTRUMENTS - continued

Financial liabilities and equity instruments - continued

#### **Derivative financial instruments**

The Group enters into a variety of derivative financial instruments to manage its exposure to interest rate and foreign exchange rate risk, including foreign exchange forward contracts and interest rate swaps. Further details of derivative financial instruments are disclosed in Note 1.1 to the financial statements.

Derivatives are initially recognised at fair value at the date a derivative contract is entered into and are subsequently remeasured to their fair value at the end of each reporting period. The resulting gain or loss is recognised in profit or loss immediately.

A derivative is presented as a non-current asset or a non-current liability if the remaining maturity of the instrument is more than 12 months and it is not expected to be realised or settled within 12 months. Other derivatives are presented as current assets or current liabilities.

**LEASES** - Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Rentals payable under operating leases are charged to profit or loss on a straight-line basis over the term of the relevant lease unless another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

Prepaid lease payments are up-front payments to acquire medium-term or long-term land use rights. The payments are stated at cost and are charged to profit or loss over the period of the relevant lease on a straight-line basis.

**INVENTORIES** - Inventories are stated at the lower of cost and net realisable value. Cost comprises direct materials and, where applicable, direct labour costs and those overheads that have been incurred in bringing the inventories to their present location and condition. Cost is calculated using the first-in, first-out method. Net realisable value represents the estimated selling price less all estimated costs of completion and costs to be incurred in marketing, selling and distribution.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**PROPERTY, PLANT AND EQUIPMENT** - Property, plant and equipment including land and buildings held for use in the production or supply of goods or services, or for administrative purpose are stated in the statement of financial position at cost less accumulated depreciation and any accumulated impairment losses.

Depreciation is charged so as to write off the cost of assets, over their estimated useful lives on the following bases:

Leasehold land and buildings Over the shorter of lease term or 50 years, straight-line method

Motor vehicles 20%, straight-line method Plant and equipment 20%, straight-line method

Furniture and fixtures 20% to  $33^{1}/_{3}$ %, straight-line method

The estimated useful lives, residual values and depreciation method are reviewed at each year end, with the effect of any changes in estimate accounted for on a prospective basis.

The gain or loss arising on disposal or retirement of an item of property, plant and equipment is determined as the difference between the sale proceeds and the carrying amounts of the asset and is recognised in profit or loss.

**GOODWILL** - Goodwill arising in a business combination is recognised as an asset at the date that control is acquired (the acquisition date). Goodwill is measured as the excess of the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously held equity interest (if any) in the entity over net of the acquisition-date amounts of the identifiable assets acquired and the liabilities assumed.

If, after reassessment, the Group's interest in the fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a bargain purchase gain.

Goodwill is not amortised but is reviewed for impairment at least annually. For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than its carrying amount, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary or the relevant cash generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

INTANGIBLE ASSETS - Internally-generated intangible assets - research and development expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred.

An internally-generated intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following have been demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The amount initially recognised for internally-generated intangible assets is the sum of the expenditure incurred from the date when the intangible asset first meets the recognition criteria listed above. Where no internally-generated intangible asset can be recognised, development expenditure is charged to profit or loss in the period in which it is incurred.

Subsequent to initial recognition, internally-generated intangible assets are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

#### Intangible assets acquired in a business combination

Intangible assets acquired in a business combination are identified and recognised separately from goodwill. The cost of such intangible assets is their fair value at the acquisition date.

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses, on the same basis as intangible assets acquired separately.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**IMPAIRMENT OF TANGIBLE AND INTANGIBLE ASSETS EXCLUDING GOODWILL** - At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash-generating units, or otherwise they are allocated to the smallest group of cash-generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

MARCH 31, 2012

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**INTERESTS IN JOINT VENTURES** - A joint venture is a contractual arrangement whereby the Group and other parties undertake an economic activity that is subject to joint control, that is when the strategic financial and operating policy decisions relating to the activities require the unanimous consent of the parties sharing control.

Where a Group entity undertakes its activities under joint venture arrangements directly, the Group's share of jointly controlled assets and any liabilities incurred jointly with other venturers are recognised in the financial statements of the relevant entity and classified according to their nature. Liabilities and expenses incurred directly in respect of interests in jointly controlled assets are accounted for on an accrual basis. Income from the sale or use of the Group's share of the output of jointly controlled assets, and its share of joint venture expenses, are recognised when it is probable that the economic benefits associated with the transactions will flow to/from the Group and their amount can be measured reliably.

Joint venture arrangements that involve the establishment of a separate entity in which each venturer has an interest are referred to as jointly controlled entities. The results and assets and liabilities of jointly controlled entities are incorporated in the consolidated financial statements using the equity method of accounting. Under the equity method, investments in jointly controlled entities are carried in the consolidated statement of financial position at cost as adjusted for post-acquisition changes in the Group's share of the net assets of the jointly controlled entities, less any impairment in the value of individual investments.

Where the Group transacts with its jointly controlled entities, unrealised profits and losses are eliminated to the extent of the Group's interest in the joint venture.

**PROVISIONS** - Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**SHARE-BASED PAYMENTS** - The Group issues equity-settled share-based payments to certain employees. Equity-settled share-based payments are measured at fair value (excluding the effect of non market-based vesting conditions) of the equity instruments at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the Group's estimate of equity instruments that will eventually vest. At the end of each reporting period, the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

Fair value is measured using the Black-Scholes option pricing model. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non-transferrability, exercise restrictions and behavioural considerations.

When share options are exercised, the amount previously recognised in share options reserve will be transferred to share premium. When the share options are forfeited after the vesting date or are still not exercised at the expiry date, the amount previously recognised in share options reserve will be transferred to accumulated profits.

The policy described above is applied to all equity-settled share-based payments that were granted after November 7, 2002 that vested after January 1, 2005. For share options granted to employees on or before November 7, 2002, or granted after November 7, 2002 and vested before January 1, 2005, the financial impact of share options granted is not recorded in the consolidated financial statements until such time as the options are exercised, and no charge is recognised in profit or loss in respect of the value of options granted. Upon the exercise of the share options, the resulting shares issued are recorded as additional share capital at the nominal value of the shares, and the excess of the exercise price per share over the nominal value of the shares is recorded as share premium. Options which lapse or are cancelled prior to their exercise date are deleted from the register of outstanding options.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**REVENUE RECOGNITION** - Revenue is measured at the fair value of the consideration received or receivable and represents amounts receivable for goods and services provided in the normal course of business, net of discounts and sales related taxes.

#### Sale of goods

Revenue from the sale of goods is recognised when all the following conditions are satisfied:

- the Group has transferred to the buyer the significant risks and rewards of ownership of the goods;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of revenue can be measured reliably;
- it is probable that the economic benefits associated with the transaction will flow to the Group; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

#### Rendering of services

Management fee income is recognised when management and administration services are provided.

#### Interest income

Interest income is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**BORROWING COSTS** - Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other borrowing costs are recognised in profit or loss in the period in which they are incurred.

**RETIREMENT BENEFIT COSTS** - Payments to defined contribution retirement benefit plans are charged as an expense when employees have rendered the services entitling them to the contributions. Payments made to state-managed retirement benefit schemes and the Mandatory Provident Fund Scheme, are dealt with as payments to defined contribution plans where the Group's obligations under the plans are equivalent to those arising in a defined contribution retirement benefit plan.

**EMPLOYEE LEAVE ENTITLEMENT** - Employee entitlements to annual leave are recognised when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the end of the reporting period.

INCOME TAX - Income tax expense represents the sum of the tax currently payable and deferred tax.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the statement of comprehensive income because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or tax deductible. The Group's liability for current tax is calculated using tax rates (and tax laws) that have been enacted or substantively enacted in countries where the Company and subsidiaries operate by the end of the reporting period.

Deferred tax is recognised on differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### **INCOME TAX - continued**

Deferred tax liabilities are recognised on taxable temporary differences arising on investments in subsidiaries and interest in joint venture, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items credited or debited outside profit or loss (either in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss (either in other comprehensive income or directly in equity, respectively), or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is taken into account in calculating goodwill or determining the excess of the acquirer's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities over cost.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

**FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION** - The individual financial statements of each Group entity are measured and presented in the currency of the primary economic environment in which the entity operates (its functional currency). The consolidated financial statements of the Group and the statement of financial position of the Company are presented in Hong Kong dollars, which is the functional currency of the Company and the presentation currency for the consolidated financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency are recorded at the rate of exchange prevailing on the date of the transaction. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

Exchange differences arising on the settlement of monetary items, and on retranslation of monetary items are included in profit or loss for the period. Exchange differences arising on the retranslation of non-monetary items carried at fair value are included in profit or loss for the period except for differences arising on the retranslation of non-monetary items in respect of which gains and losses are recognised in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised in other comprehensive income.

In order to hedge its exposure to certain foreign exchange risks, the Group enters into forward contracts (please see above for details of the Group's accounting policies in respect of such derivative financial instruments).

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in Hong Kong dollars using exchange rates prevailing at the end of the reporting period. Income and expense items (including comparatives) are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, if any, are recognised in other comprehensive income and accumulated in a separate component of equity under the header of currency translation reserve.

On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation), all of the accumulated exchange differences in respect of that operation attributable to the Group are reclassified to profit or loss. Any exchange differences that have previously been attributed to non-controlling interests are derecognised, but they are not reclassified to profit or loss.

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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - continued

#### FOREIGN CURRENCY TRANSACTIONS AND TRANSLATION - continued

For all other partial disposals (i.e. of associates or jointly controlled entities that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is reclassified to profit or loss

On consolidation, exchange differences arising from the translation of the net investment in foreign entities (including monetary items that, in substance, form part of the net investment in foreign entities), and of borrowings and other currency instruments designated as hedges of such investments, are recognised in other comprehensive income and accumulated in a separate component of equity under the header of currency translation reserve.

Goodwill and fair value adjustments arising on the acquisition of a operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

# 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

In the application of the Group's accounting policies, which are described in Note 2, management is required to make judgements, estimates and assumptions about the carrying amounts of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

#### Critical judgements in applying the entity's accounting policies

Management has not made any critical judgements in applying the Group's accounting policies other than judgements relating to estimation uncertainties as stated below.

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# 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY - continued

#### Key sources of estimation uncertainty

The key assumptions concerning the future, and other key sources of estimation uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below.

#### Allowance for doubtful debts

The Group makes allowances for doubtful debts based on an assessment of the recoverability of trade receivables. Allowances are applied to trade receivables where events or changes in circumstances indicate that the balances may not be collectible. The identification of doubtful debts requires the use of judgement and estimates. Where the expectation is different from the original estimate, such difference will impact the carrying value of trade receivables and doubtful debts expenses in the period in which such estimate has been changed. The carrying amount of trade receivables and allowance for doubtful debts are disclosed in Note 8.

#### Allowance for inventories obsolescence

The Group operates in the electronics industry which is subject to rapid technological changes and product obsolescence. The Group's policy for allowance for inventories obsolescence is based on the aging analysis of inventories and on management's judgement on the saleability of the inventories. As at March 31, 2012, management is of the opinion that the allowance for inventories obsolescence is adequate but not excessive. The carrying amount of inventories and allowance for inventories obsolescence are disclosed in Note 12.

#### Fair value of available-for-sale investments and derivative financial instruments

The Group is required to assess the fair values of its available-for-sale investments and derivative financial instruments which involve the input of certain variables and, accordingly, require significant management judgment and assumptions.

Management has evaluated the assumptions used and judgement applied and is of the opinion that the assumptions used and judgment applied are reasonable and appropriate. The carrying amount of available-for-sale investments is disclosed in Note 16. The carrying amount of derivative financial instruments is disclosed in Note 11.

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# 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY - continued

#### Impairment of goodwill and other intangible assets and available-for-sale investments

Determining whether goodwill, intangible assets or available-for-sale investments is impaired requires an estimation of the value in use of the cash-generating units to which goodwill has been allocated. The value in use calculation requires the Group to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate present value. The carrying amount of goodwill, other intangible assets and available-for-sale investment at the end of the reporting period was HK\$NIL (2011: HK\$NIL) and HK\$NIL (2011: HK\$NIL) and HK\$2,001,000 (2011: HK\$2,001,000) respectively.

#### Useful lives and impairment assessment of property, plant and equipment

Property, plant and equipment are stated in the statement of financial position at cost less accumulated depreciation and identified impairment losses. The estimation of their useful lives impacts the level of annual depreciation expense recorded. Property, plant and equipment are evaluated for possible impairment on a specific asset basis or in groups of similar assets, as applicable. This process requires management's estimate of future cash flows generated by each asset or group of asset. For any instance where this evaluation process indicates impairment, the appropriate assets' carrying values are written down to the recoverable amounts and the amount of the write-down is charged to profit or loss. The carrying amount of property, plant and equipment at the end of the reporting period was HK\$172,288,000 (2011: HK\$166,380,000).

## 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT

#### (a) Categories of financial instruments

The following table sets out the financial instruments as at the end of the reporting period:

	GRO	OUP	COMPANY		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Financial assets					
Derivative financial instruments					
(fair value through profit or loss)	237	31	-	-	
Loan and receivables (including					
cash and cash equivalents)	873,977	1,040,322	227,977	183,019	
Available-for-sale financial assets	2,001	2,001	-	-	
Financial liabilities					
Liabilities at amortised cost	816,703	1,159,946	7,894	6,330	
Derivative financial instruments					
(fair value through profit or loss)	4,097	3,155			

#### (b) Financial risk management policies and objectives

The Group is exposed to financial risks arising from its operations and the use of financial instruments. The key financial risks include foreign currency risk, interest rate risk, credit risk and liquidity risk. The Board of Directors reviews and agrees policies and procedures for the management of these risks, which were executed by the treasury department. It is and has been throughout the current and previous financial year the Group's policy that no derivatives shall be undertaken except for the use as hedging instruments where appropriate and cost-efficient.

The Group uses derivative financial instruments to manage its exposure to foreign currency risk and interest rate risk, including forward exchange contracts and interest rate swap contracts to reduce such exposures.

The Group does not hold or issue derivative financial instruments for speculative purposes.

There has been no change to the Group's exposure to these financial risks or the manner in which it manages and measures the risk.

# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

#### (b) Financial risk management policies and objectives - continued

#### (i) Foreign exchange risk management

The Group incurs foreign currency risk on sales and purchases that are denominated in currencies other than its functional currencies and therefore is exposed to foreign exchange risk.

At the reporting date, the carrying amounts of monetary assets and monetary liabilities denominated in currencies other than the respective group entities' functional currencies are as follows:

	GROUP				
	Ass	ets	Liabilities		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
United States dollars	734,080	861,390	(478,729)	(527,033)	
Hong Kong dollars	2,464	1,300	(50,442)	(65,040)	
Japanese yen	4,557	10,783	(26,507)	(45,156)	
Chinese renminbi	2,655	5,257	(1,211)	(1,211)	
New Taiwan dollars	32	27	-	-	
Korean won	2	3	-	-	
Euro	1 <i>7</i> 2	1,556	(304)	(443)	
Singapore dollars	2,376	642	-	-	

	COMPANY			
	Ass	sets	Liabi	lities
	2012	2011	2012	2011
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
United States dollars	39	-	-	-
Singapore dollars	2,233	520		

Companies in the Group use forward contracts to hedge their exposure to foreign currency risk in the local reporting currency. Further details on the forward exchange derivative instruments are found in Note 11.

# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

#### (b) Financial risk management policies and objectives - continued

#### (i) Foreign exchange risk management - continued

#### Foreign currency sensitivity

The Group is mainly exposed to the fluctuations in United States dollars, Hong Kong dollars, Japanese yen against the functional currencies of the Company. However, as the United Stated dollars is pegged to Hong Kong dollars, management of the Company are of the opinion that the exposure to United States dollar is minimal and accordingly, no foreign currency sensitivity analysis on United States dollars against Hong Kong dollars is presented.

The following table details the sensitivity to a 5% increase and decrease in the relevant foreign currencies against the functional currency of each Group entity. 5% is the sensitivity rate used when reporting foreign currency risk internally to key management personnel and represents management's assessment of the possible change in foreign exchange rates. The sensitivity analysis includes only outstanding foreign currency denominated monetary items and adjusts their translation at the period end for a 5% change in foreign currency rates. The sensitivity analysis includes external loans as well as loans to foreign operations within the Group where they gave rise to an impact on the Group's profit or loss.

If the relevant foreign currency weakens by 5% against the functional currency of each Group entity, profit for the year will increase (decrease) by:

	GRO	DUP	COMPANY		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
United States dollars (i)	4,766	7,338	-	-	
Hong Kong dollars (i)	2,447	3,243	-	-	
Japanese yen (ii)	1,097	1,719	-	-	
Chinese renminbi (iii)	(72)	(202)	-	-	
New Taiwan dollars	(2)	(1)	-	-	
Euro	7	(56)	-	-	
Singapore dollars	(119)	(32)	(112)	(26)	

If the relevant foreign currency strengthens by 5% against the functional currencies of each Group entity, there would be an equal and opposite impact on the profit before income tax.

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#### 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT -

continued

#### (b) Financial risk management policies and objectives - continued

#### (i) Foreign exchange risk management - continued

#### Foreign currency sensitivity - continued

Notes:

- (i) This is mainly attributable to the exposure on bank balances, trade receivables and payables as at year end. Since the Hong Kong dollar remains closely pegged to United States dollar, the sensitivity analysis excludes the group entities with functional currencies denominated in Hong Kong dollar or United States dollar.
- (ii) This is mainly attributable to the exposure on bank balances and trade payables denominated in Japanese yen as at end of the reporting period.
- (iii) This is mainly attributable to the exposure on bank balances denominated in Chinese renminbi as at end of the reporting period.

#### (ii) Interest rate risk management

Interest rate risk arises from the potential changes in interest rates that may have adverse effects on the Group's results. The interest rates and terms of repayment of the trust receipt loans and long-term borrowings of the Group are disclosed in Notes 20 and 23 respectively.

Companies in the Group entered into interest swap contracts to hedge against their exposures to interest rate risk. Further details on the interest rate swap derivative instruments are found in Note 11.

#### **Interest rate sensitivity**

The sensitivity analyses below have been determined based on the exposure to interest rates for variablerate bank borrowings at the end of the reporting period. A 50 basis point increase or decrease is used when reporting interest rate risk internally to key management personnel and represents management's assessment of the reasonably possible change in interest rates.

If interest rates had been 50 basis points higher or lower and all other variables were held constant, the Group's profit for the year ended March 31, 2012 would decrease or increase by HK\$2,502,000 (2011: decrease or increase by HK\$3,880,000).

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#### 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT -

continued

## (b) Financial risk management policies and objectives - continued

#### (iii) Credit risk management

Credit risk refers to the risk that a counterparty will default on its contractual obligations resulting in financial loss to the Group. The management has a credit policy in place and exposure of credit risk is monitored on an ongoing basis.

The Group does not have any significant credit risk exposure to any single counterparty or any group of counterparties having similar characteristics. The Group defines counterparties as having similar characteristics if they are related entities. Concentration of credit risk did not exceed 5% of gross monetary assets at any time during the year. The credit risk on liquid funds and derivative financial instruments is limited because the counterparties are banks with high credit-ratings assigned by international credit-rating agencies. Ongoing credit evaluation is performed on the financial condition of accounts receivable and, where appropriate, credit guarantee insurance cover is purchased.

The carrying amount of financial assets recorded in the financial statements, grossed up for any allowances for losses, represents the Group's maximum exposure to credit risk without taking account of the value of any collateral obtained.

Further details of credit risks on trade receivables are disclosed in Note 8.

#### (iv) Liquidity risk management

Liquidity risk is the risk that the Group will encounter difficulty in meeting its financial obligations due to shortage of funds. The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of committed credit facilities.

The Group manages liquidity risk by maintaining sufficient cash and the availability of adequate banking facilities to finance the Group's operations and mitigate the effects of fluctuations in cash flows.

# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

- (b) Financial risk management policies and objectives continued
  - (iv) Liquidity risk management continued

#### Liquidity and interest risk analyses

#### Non-derivative financial liabilities

Non-derivative financial liabilities of the Company are either repayable on demand or due and payable within 3 months from the year end date. The following tables detail the remaining contractual maturity for non-derivative financial liabilities for the Group. The tables have been drawn up based on the undiscounted cash flows of financial liabilities based on the earliest date on which the Group can be required to pay. Specifically, bank loans and trust receipt loans with a repayable on demand clause are included in the earliest time band regardless of the probability of banks choosing to exercise their rights. The maturity dates for other non-derivative financial liabilities are based on the agreed repayment dates. The table includes both interest and principal cash flows.

			Undiscounted	cash flows			
	Weighted average effective interest rate %	On demand or less than 3 months HK\$'000	3 to 6 months HK\$'000	6 months to 1 year HK\$'000	Over 1 year HK\$'000	Adjustment HK\$'000	Total at amortised cost HK\$'000
GROUP							
2012							
Trade payables							
- non-interest bearing		307,093	-	-	-	-	307,093
Other payables							
- non-interest bearing		487	-	-	-	-	487
Amounts due to jointly							
controlled entities							
- non-interest bearing		8,752	-	-	-	-	8,752
Trust receipt loans	0.04	204 001					207.001
- variable interest rate	2.24	306,001	-	-	-	-	306,001
Bank borrowings - variable interest rates	3.75	95,230	10,341	26,415	67,757	(5,373)	194,370
- variable illieresi raies	3./3					(3,3/3)	174,370
		717,563	10,341	26,415	67,757	(5,373)	816,703

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# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

#### (b) Financial risk management policies and objectives - continued

#### (iv) Liquidity risk management - continued

Liquidity and interest risk analyses - continued

Non-derivative financial liabilities - continued

			Undiscounted	cash flows			
	Weighted average effective interest rate %	On demand or less than 3 months HK\$'000	3 to 6 months HK\$'000	6 months to 1 year HK\$'000	Over 1 year HK\$'000	Adjustment HK\$'000	Total at amortised cost HK\$'000
2011							
Trade payables							
- non-interest bearing		373,918	-	-	-	-	373,918
Other payables - non-interest bearing		1,281	-	_			1,281
Amounts due to jointly controlled entities		,					·
- non-interest bearing		8,670	-	-	-	-	8,670
Trust receipt loans	1 40	400 400					420 420
<ul> <li>variable interest rate</li> <li>Bank borrowings</li> </ul>	1.48	639,628	-	-	-	-	639,628
- variable interest rates	3.11	66,863	5,377	10,657	56,321	(2,769)	136,449
		1,090,360	5,377	10,657	56,321	(2,769)	1,159,946

Bank borrowings with a repayable on demand clause are included in the "on demand or less than 3 months" time band in the above maturity analysis. Taking into account the Group's financial position, the management does not believe that it is probable that the banks will exercise their discretionary rights to demand immediate repayment. Management believes that the long-term portion of such bank loans will be repaid one year after the reporting date in accordance with the scheduled repayment dates set out in the loan agreement.

MARCH 31, 2012

# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

- (b) Financial risk management policies and objectives continued
  - (iv) Liquidity risk management continued

Liquidity and interest risk analyses - continued

#### Non-derivative financial assets

The Group and Company's financial liabilities are to be met by the maturity of financial assets that more than sufficiently cover all arising liabilities. The non-derivative financial assets are all due and receivable within one year and are all non-interest bearing except for cash at bank, short-term and restricted bank deposits which bear interest as disclosed in Note 7.

#### **Derivative financial instruments**

The Group's derivative financial instruments comprise of forward foreign exchange contracts with fair value assets amounting to HK\$87,000 (2011: HK\$28,000 due within one year and HK\$3,000 due over one year) contracted cash inflows due within one year and fair value liabilities amounting to HK\$292,000 (2011: HK\$146,000) contracted cash flows due within one year, and interest rate swap contracts with fair value assets amounting to HK\$150,000 (2011: HK\$NIL) contracted cash inflows due within one year and fair value liabilities amounting to HK\$3,805,000 (2011: HK\$3,009,000) contracted cash flows due over one year.

MARCH 31, 2012

# 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT - continued

#### (b) Financial risk management policies and objectives - continued

#### (v) Fair value of financial assets and financial liabilities

The fair values of financial assets and financial liabilities are determined as follows:

The carrying amounts of cash and cash equivalents, short-term bank deposit, restricted bank deposits, trade and other current receivables and payables, trust receipt loans and other liabilities approximate their respective fair values due to the relatively short-term maturity of these financial instruments. The fair values of other classes of financial assets and liabilities are disclosed in the respective notes to financial statements.

- the fair value of financial assets and financial liabilities (excluding derivative instruments and unquoted investments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis;
- the fair value of derivative instruments are calculated using quoted prices. Where such prices are
  not available, discounted cash flow analysis is used, based on the applicable yield curve for the
  duration of the instruments for non-optional derivatives, and option pricing models for optional
  derivatives;
- foreign currency forward contracts are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts; and
- Interest rate swaps are measured at the present value of future cash flows estimated and discounted based on the applicable yield curves derived from quoted interest rates.

The Group classifies fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- (a) quoted prices (unadjusted) in active markets for identical assets or liabilities (Level 1);
- (b) inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices) (Level 2); and
- (c) inputs for the asset or liability that are not based on observable market data (unobservable inputs) (Level 3).

Derivative financial instruments are grouped into Level 2. They comprise interest rate swap contracts and forward foreign currency contracts (Note 11). During the year ended March 31, 2012, there had been no transfer among different levels.

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## 4. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL RISKS MANAGEMENT -

continued

#### (c) Capital risk management policies and objectives

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern while maximising the return to stakeholders through the optimisation of the debt and equity balance.

The capital structure of the Group consists of net debt, which includes the borrowings disclosed in Notes 20 and 23, offset by cash and cash equivalents, short-term bank deposit, restricted bank deposits and equity attributable to owners of the Company, comprising issued capital, reserves and accumulated profits as disclosed in the notes to financial statements. The Group is required to maintain a maximum gearing ratio, debt-to-equity ratio, a minimum current ratio, interest coverage ratio and consolidated tangible net worth in order to comply with bank covenants in loan agreements with banks.

The management reviews the capital structure on an ongoing basis. As a part of this review, the management considers the cost of capital and the risks associated with each class of capital. The Group will balance its overall capital structure through the payment of dividends, new share issues and share buy-backs as well as the issue of new debt or the redemption of existing debt. The Group's overall strategy remains unchanged from prior year.

#### 5. RELATED COMPANY TRANSACTIONS

Some of the Company's transactions and arrangements are between members of the Group and the effects of these on the basis determined between the parties are reflected in these financial statements. The intercompany balances are unsecured, repayable on demand, interest-free and expected to be settled in cash unless stated otherwise.

Transactions between the Company and its subsidiaries, which are related companies of the Company, have been eliminated on consolidation and are not disclosed in this note.

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#### 6. OTHER RELATED PARTY TRANSACTIONS

The balances are unsecured, interest free and repayable on demand unless otherwise stated.

During the year, the Group has the following balances with related parties:

	Amounts due		
	to related	d parties	
	2012	2011	
	HK\$'000	HK\$'000	
Advance from jointly controlled entities	(8,752)	(8,670)	

The amount outstanding is unsecured and will be settled in cash. No guarantees have been given or received. No charge has been made for this guarantee.

No expense has been recognised in the period for bad or doubtful debts in respect of the amounts owed by related parties.

#### Compensation of directors and key management personnel

The remuneration of directors and other members of key management during the year was as follows:

	GROUP	
	2012	2011
	HK\$'000	HK\$'000
Short-term benefits	20,107	18,948
Post-employment benefits	947	881
Other long-term benefits	2,320	2,900
Share-based payments	239	474
	23,613	23,203

The remuneration of directors and key management is determined by the Remuneration Committee having regard to the performance of individuals and market trends.

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## 7. CASH AND CASH EQUIVALENTS, SHORT-TERM AND RESTRICTED BANK DEPOSITS

	GRO	DUP	COMPANY		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Cash at bank	310,380	379,382	2,422	965	
Term deposits	49,791	39,977	-	-	
Cash on hand	343	614	-	-	
	360,514	419,973	2,422	965	
Analysed as:					
Cash and cash equivalents (a)	333,258	417,068	2,422	965	
Restricted bank deposits (b)	27,256	-	-	-	
Short-term bank deposit (c)		2,905			
	360,514	419,973	2,422	965	

#### Notes:

- (a) Cash and cash equivalents comprise cash held by the Group of HK\$310,723,000 (2011: HK\$379,996,000) and short-term bank deposits with an original maturity of three months or less of HK\$22,535,000 (2011: HK\$37,072,000). The carrying amounts of these assets approximate their fair values. The short-term deposits bear average effective interest of 0.14% (2011: 0.34%) per annum and for tenure from 7 days to 8 days (2011: 7 days to 89 days).
- (b) The restricted bank deposits represent deposits pledged to banks to secure short-term bills payable and facilitate the customs clearing process and settlement. Restricted bank deposits of approximately HK\$20,096,000 will be released upon the settlement of relevant bills payable. The restricted bank deposits bear average effective interest of 3.5% per annum and for tenure of 365 days.
- (c) As at March 31, 2011, the short-term bank deposit bore average effective interest of 2.2% per annum and for tenure of 181 days.

## 7. CASH AND CASH EQUIVALENTS, SHORT-TERM AND RESTRICTED BANK DEPOSITS - continued

The Group's and the Company's cash and cash equivalents, short-term and restricted bank deposits that are not denominated in the functional currencies of the respective entities are as follows:

	GRO	OUP	COMPANY		
	2012 2011		2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
United States dollars	229,298	297,093	39	-	
Hong Kong dollars	209	65	-	-	
Japanese yen	1,669	4,024	-	-	
Chinese renminbi	788	2,339	-	-	
Singapore dollars	2,369	635	2,233	520	
Other currencies	203	1,079			

#### 8. TRADE AND BILLS RECEIVABLES

	GRO	OUP
	2012	2011
	HK\$'000	HK\$'000
Trade receivables	500,076	637,674
Less: allowance for doubtful debts	(29,932)	(45,252)
Net	470,144	592,422
Bills receivable	38,903	19,141
	509,047	611,563

Bills receivable represent bank drafts received from customer that are non-interest bearing and due within one year.

The average credit period on sales of goods is 60 days (2011: 60 days).

Before accepting any new customer, the Group uses an external credit scoring system to assess the potential customer's credit quality and defines credit limits by customer. Limits and scoring attributed to customers are reviewed twice a year. 76% (2011: 84%) of the trade receivables that are neither past due nor impaired have the best credit scoring attributable under the external credit scoring system used by the Group. There are no customers who represent more than 5% of the total balance of trade receivables.

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#### 8. TRADE AND BILLS RECEIVABLES - continued

Included in the Group's trade receivable balance are debtors with a carrying amount of HK\$90,834,000 (2011: HK\$57,021,000) which are past due at the reporting date for which the Group has not provided for impairment loss as management believes that these trade receivables are with creditworthy counterparties. The Group does not hold any collateral over these balances.

Ageing of trade receivables which are past due but not impaired: (classified based on invoice date)

Less than	90 days
91 to 180	O days

GK	JUP
2012	2011
HK\$'000	HK\$'000
65,593 25,241	56,351 670
· · · · · · · · · · · · · · · · · · ·	
90,834	57,021

The Group determines whether the trade receivables balances were impaired based on objective evidence of impairment loss. In determining whether receivable balances past due have been impaired or not, the Group takes into consideration the estimated future cash inflows from such balances as determined by its experience with, and where appropriate, discussions with, its customers.

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## 8. TRADE AND BILLS RECEIVABLES - continued

#### Movement in the allowance for doubtful debts

	GRO	DUP
	2012	2011
	HK\$'000	HK\$'000
Balance at beginning of the year	45,252	37,665
Impairment losses recognised on receivables	-	10,081
Net reversal of allowance recognised in profit or loss	(15,240)	-
Amounts written off as uncollectible	(571)	(3,324)
Currency realignment	491	830
Balance at end of the year	29,932	45,252

The Group's trade and bills receivables that are not denominated in the functional currencies of the respective entities are as follows:

	GRO	OUP
	2012	2011
	HK\$'000	HK\$'000
United States dollars	285,482	362,752
Japanese yen	2,801	6,760
Euro	4	506
Other currencies	93	102

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## 9. OTHER RECEIVABLES AND PREPAYMENTS

	GRO	OUP	COMPANY		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
			005.555	100054	
Due from subsidiaries	-	-	225,555	182,054	
Deposits	2,123	7,908	-	10	
Prepayments	3,406	3,696	91	162	
Others	1,332	2,393			
	6,861	13,997	225,646	182,226	

The amounts due from subsidiaries are unsecured, interest-free, repayable on demand and expected to be settled in cash.

The Group's and Company's other receivables that are not denominated in the functional currencies of the respective entities are as follows:

	GRO	OUP	COMPANY		
	2012	2011	2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
United States dollars	1,023	1,653	23	23	
Chinese renminbi	997	2,098	-	-	
Singapore dollars	75	146	68	139	

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## 10. PREPAID LEASE PAYMENTS

	GROUP		
	2012 HK\$'000	2011 HK\$'000	
Cost:			
At beginning and end of year	764	764	
Amortisation:			
At beginning of year	108	96	
Charge to profit or loss during the year	13	12	
At end of year	121	108	
Carrying amount:			
At end of year	643	656	
At beginning of year	656	668	
Represented by:			
Current portion	12	12	
Non-current portion	631	644	
Total	643	656	

This represents land use rights for 1 plot of land with lease term of 62 years.

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## 11. DERIVATIVE FINANCIAL INSTRUMENTS

#### **GROUP**

	20	12	2011		
	Assets	Liabilities	Assets	Liabilities	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Forward foreign exchange contracts	87	(292)	31	(146)	
Interest rate swaps	150	(3,805)		(3,009)	
	237	(4,097)	31	(3,155)	
Analysed as:					
Current	237	(292)	28	(146)	
Non-current		(3,805)	3	(3,009)	
	237	(4,097)	31	(3,155)	

## Forward foreign exchange contracts

At the end of the reporting period, the total notional amount of outstanding forward foreign exchange contracts to which the Group is committed to buy are as follows:

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Forward foreign exchange contracts (Note)	44,771	95,722	

Note: Amount excludes the contingent forward contract component under the USD/HKD performance swap.

#### 11. DERIVATIVE FINANCIAL INSTRUMENTS - continued

#### Forward foreign exchange contracts - continued

The following table details the forward foreign currency contracts outstanding as at the end of the reporting period:

Outstanding contracts	Average exchange rate		Foreign o	currency	Contra	ct value	Fair	/alue
	2012	2011	2012	2011	2012	2011	2012	2011
			'000	'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Buy YEN and sell HKD Less than 3 months	YEN 1/ HK\$0.09504	YEN 1/ HK\$0.0948	422,000	200,000	40,109	18,954	(205)	(146)
Buy HKD and sell USD Less than 3 months	-	US\$ 1/ HK\$7.743	-	7,500	-	58,072	-	28
Buy CNY and sell USD Less than 3 months	US\$ 1/ CNY 6.78	_	600	-	4,662	-	-	-
Buy CNY and sell USD Over 1 year	-	US\$ 1/ CNY 6.78	-	2,400	-	18,696	_	3
							(205)	(115)

#### Interest rate swaps

The Group had entered into a 5-year periodic knock out interest rate swap. According to this swap, the Group can receive a fixed subsidy of 0.1% interest income on a notional amount of HK\$50,000,000 for the first 2 years on a quarterly basis. While for the third year to fifth year, the Group has to pay an interest expense at 3.62% on the notional amount on a quarterly basis if the 3-month HIBOR rate is equal or below 7% at the settlement date while receiving an interest income of 3-month HIBOR rate. As at March 31, 2012, this swap has remaining 10 (2011: 14) quarterly settlements with maturity on July 28, 2014.

Moreover, the Group had also entered into a USD/HKD performance swap. According to this swap, the Group can receive an interest income of 3-month HIBOR plus 1% for a notional amount of HK\$15,000,000 for 3 years on a quarterly basis while it has the obligation to pay an interest expense of 3-month HIBOR cap at 2.5%. This swap has remaining 4 quarterly settlements with maturity on March 4, 2013.

The above derivatives are measured at fair value at the end of each reporting period. Their fair values are determined based on the quoted market prices for equivalent instruments at the end of the reporting period. Loss on the fair value changes of derivative financial instruments amounting to approximately HK\$736,000 (2011: a gain of HK\$3,799,000, recognised as part of other gains and losses) have been recognised in profit or loss as part of other gains and losses during the year.

The Group does not currently designate its foreign currency denominated debt as a hedging instrument for the purpose of hedging the translation of its foreign operations.

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## 12. INVENTORIES

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Finished goods held for resale	380,377	497,209	
Less: Allowance for inventories	(33,716)	(20,761)	
	346,661	476,448	

#### Movement in the allowance for inventories

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Balance at beginning of the year	20,761	17,678	
Increase in allowance recognised in profit or loss	18,51 <i>7</i>	12,131	
Amounts written off during the year	(5,760)	(9,287)	
Currency realignment	198	239	
Balance at end of the year	33,716	20,761	

Cost of inventories recognised as an expense includes the above allowances recognised in profit or loss in respect of write-downs of inventories to net realisable value.

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## 13. PROPERTY, PLANT AND EQUIPMENT

	Leasehold land and buildings HK\$'000	Motor vehicles HK\$'000	Plant and equipment HK\$'000	Furniture and fixtures HK\$'000	Total HK\$'000
GROUP					
Cost:					
At April 1, 2010	75,947	3,970	2,177	51,969	134,063
Exchange difference	2,325	10	8	555	2,898
Additions	79,148	707	566	9,475	89,896
Disposals			(326)	(1,233)	(1,559)
At March 31, 2011	157,420	4,687	2,425	60,766	225,298
Exchange difference	5,084	35	_	694	5,813
Additions	_	_	460	11,872	12,332
Disposals			(661)	(4,876)	(5,537)
At March 31, 2012	162,504	4,722	2,224	68,456	237,906
Accumulated depreciation:					
At April 1, 2010	8,229	3,419	1,860	37,874	51,382
Exchange difference	100	11	3	327	441
Depreciation for the year	2,213	403	170	5,842	8,628
Disposals			(313)	(1,220)	(1,533)
At March 31, 2011	10,542	3,833	1,720	42,823	58,918
Exchange difference	153	14	_	341	508
Depreciation for the year	3,865	266	226	7,366	11,723
Disposals			(657)	(4,874)	(5,531)
At March 31, 2012	14,560	4,113	1,289	45,656	65,618
Carrying amount:					
At March 31, 2012	147,944	609	935	22,800	172,288
At March 31, 2011	146,878	854	705	17,943	166,380

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## 13. PROPERTY, PLANT AND EQUIPMENT - continued

Details of the leasehold properties held by the Group as at March 31, 2012 are set out below:

Description and location	Gross area (sq.ft.)	Tenure	Use
24/F and parking space Nos. P16 and P23 on 2/F of Wyler Centre Phase 2 200 Tai Lin Pai Road, Kwai Chung New Territories, Hong Kong	25,618	99 years commencing from July 1, 1898 <sup>[a]</sup>	Office and car park
Parking space No. 42 on 2/F of Wyler Centre Phase 2, 200 Tai Lin Pai Road Kwai Chung, New Territories, Hong Kong	N.A.	99 years commencing from July 1, 1898 <sup>[a]</sup>	Car park
Portion of Unit H, Level 6 and car parking space No.108, Maple Court, Shang-Mira Garden, Hongqiao Road, Shanghai, the People's Republic of China ("PRC")	1,408	60 years commencing from July 19, 2002	Residential and car park
14/F Jinyun Century Building, 6033 Shennan Main Road, Futian District, Shenzhen, PRC	18,542	50 years commencing from February 28, 1997	Office
33/F International Corporate City, 3000 North Zhongshan Road, Putuo District, Shanghai, PRC <sup>(b)</sup>	19,108	50 years commencing from July 30, 2004	Office

#### Notes:

<sup>(</sup>a) Pursuant to the Sino-British Joint Declaration, the term of the Crown lease was extended to June 30, 2047.

<sup>(</sup>b) This property of carrying amount of HK\$79,878,000 (2011: HK\$78,845,000) has been pledged to secure bank borrowings granted to the Group.

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#### 14. LONG-TERM DEPOSITS

GRO	OUP
2012	2011
HK\$'000	HK\$'000
1,762	329

Refundable security deposits

Refundable security deposits are mainly deposits placed with the landlords.

The Group's long-term deposits that are not denominated in the functional currencies of the respective entities are as follows:

	GRO	DUP
	2012	2011
	HK\$'000	HK\$'000
Chinese renminbi	100	111

#### 15. GOODWILL

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Cost:			
At beginning and end of year	8,142	8,142	
Impairment:			
At beginning and end of year	8,142	8,142	
Carrying amount:			
At beginning and end of year	-		

Goodwill acquired in a business combination is allocated, at acquisition, to the cash generating units (CGUs) that are expected to benefit from that business combination. Goodwill of HK\$8,142,000 has been allocated to ValenceTech Limited and its subsidiaries as a single CGU.

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#### 15. GOODWILL - continued

The Group tests goodwill annually for impairment, or more frequently if there are indications that goodwill might be impaired.

The recoverable amount of the CGU is determined from value in use calculations. The key assumptions for the value in use calculations are those regarding the discount rates, growth rates and expected changes to the selling prices and direct costs during the period. Management estimates discount rates using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the CGU. The growth rates are based on industry growth forecasts, changes in selling prices and direct costs are based on past practices and expectations of future changes in the market.

#### 16. AVAILABLE-FOR-SALE INVESTMENTS

	GROUP		
	2012 HK\$'000	2011 HK\$'000	
Unquoted equity shares, at cost	16,448	16,448	
Less: Impairment on investment	(16,448)	(16,448)	
	-	-	
Club debentures, at cost	2,001	2,001	
	2,001	2,001	

#### Movement for impairment provision

	GRO	OUP
	2012	2011
	HK\$'000	HK\$'000
Balance at beginning and end of the year	16,448	16,448

The impairment of the investments is determined based on the basis set out in Note 3.

The Group's available-for-sale investments that are not denominated in the functional currencies of the respective entities are as follows:

GROUP						
2012	2011					
HK\$'000	HK\$'000					
1,191	1,191					

CDOLID

Chinese renminbi

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## 17. OTHER INTANGIBLE ASSETS

	Contract- based workforce HK\$'000	Customer relationship and network HK\$'000	Proprietary technology HK\$'000	Capitalised development cost HK\$'000	Total HK\$'000
GROUP					
Cost: April 1, 2010, March 31, 2011 and March 31, 2012	2,769	5,002	7,594	2,016	<u>17,381</u>
Accumulated amortisation and impairment: April 1, 2010, March 31, 2011 and March 31, 2012	2,769	5,002	7,594	2,016	1 <i>7,</i> 381
Carrying amount: At April 1, 2010 At March 31, 2011 and At March 31, 2012					

The intangible assets included above have finite useful lives, over which the assets are amortised, using the straight-line method, on the following bases:

Contract-based workforce 3 years or shorter of contract terms

Customer relationship and network 5 years
Proprietary technology 5 years
Capitalised development cost 3 years

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## 18. SUBSIDIARIES

COMPANY

2012

2011

HK\$'000

HK\$'000

117,470

117,470

Details of the subsidiaries are as follows:

Unquoted equity shares, at cost

Name of subsidiary	Place of incorporation and operation	Proportion of ownership and voting power held by the Company Directly Indirectly			Principal activities	Cost of investment		
		2012 %	2011	2012	2011		2012 HK\$'000	2011 HK\$'000
Cleverway Profits Limited (a)	British Virgin Islands ("BVI")/ Hong Kong	100	100	-	٠	Investment holding	117,470	117,470
Aries Tech Hong Kong Limited <sup>(a), (b)</sup>	Hong Kong	-	-	90	90	Investment holding		
Array Electronics (China) Limited <sup>(a), (b)</sup>	Hong Kong/PRC	-	-	100	100	Trading of electronic components		
Array Electronics Limited (a), (b)	Hong Kong	-	-	100	100	Inactive	-	-
ASP Microelectronics Limited (a), (i)	Hong Kong	-	-	60	60	Inactive		-
Bestime Corporation Limited (a), (b)	Hong Kong	-	-	100	100	Investment holding	-	-
Brightway Transportation Limited (a), (b)	Hong Kong	-	-	100	100	Provision of transportation services	-	-
Elite Vantage Limited (a), (b)	Hong Kong	-	-	100	100	Trading of electronic components	-	
Full Link Investment Limited (a), (b)	Hong Kong	-	-	100	100	Investment holding	-	-
Joy Port Limited (a), (d)	Hong Kong	-	-	100	100	Property holding		-
Kind Faith Limited (a), (b)	Hong Kong	-		100	100	Investment holding		-

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## 18. SUBSIDIARIES - continued

Name of subsidiary	Place of incorporation and operation	votin	Proportion of ownership and voting power held by the Company Directly Indirectly		Principal activities	Cost of investment		
		2012	2011	2012	2011		2012 HK\$'000	2011 HK\$'000
Kinghill (Hong Kong) Limited <sup>(a), (a)</sup>	Hong Kong	-	-	-	100	Dissolved	-	-
LEC Electronic Components  Limited (a), (i)	Hong Kong	-	-	60	60	Inactive	-	
Noblehigh Enterprises Inc. (a), (f)	BVI/Hong Kong	-	-	60	60	Investment holding	-	-
Pinerise Limited (a), (b)	BVI/PRC	-	-	100	100	Investment holding	-	-
Starling Pacific Limited (a), (b)	BVI/Hong Kong	-	-	100	100	Investment holding	-	-
Valence Semiconductor  Design Limited (a), (i)	Hong Kong	-	-	60	60	Design and trading of electronic components	-	-
Valence Technology Limited <sup>(a), (h)</sup>	Hong Kong	-	-	60	60	Provision of corporate management services	-	-
ValenceTech Limited (a), (g)	Bermuda/Hong Kong	-	-	60	60	Investment holding	-	-
Willas Company Limited (a), (b)	Hong Kong	-	-	100	100	Inactive	-	-
Willas-Array (Korea) Hong Kong Limited <sup>(a), (b)</sup>	Hong Kong	-	-	100	100	Investment holding	-	
Willas-Array (Korea) Singapore Private Limited (e), (i)	Republic of Singapore	-	-	-	100	Dissolved	-	
Willas-Array E-Business Limited <sup>(a), (b)</sup>	Hong Kong	-	-	-	100	Dissolved	-	
Willas-Array Electronics (Hong Kong) Limited (a), (b)	Hong Kong	-		100	100	Trading of electronic components	-	-
Willas-Array Electronics (Shanghai) Limited <sup>(a), (d)</sup>	PRC	-		100	100	Trading of electronic components	-	

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#### 18. SUBSIDIARIES - continued

Name of subsidiary	Place of incorporation and operation	·		operation voting		voting power held by the Company Princip			Cost of i	nvestment
		2012	2011	2012	2011		2012 HK\$'000	2011 HK\$'000		
Willas-Array Electronics (Shenzhen) Limited <sup>(a), (c)</sup>	PRC	-	-	100	100	Trading of electronic components	-	-		
Willas-Array Electronics (Taiwan) Inc. <sup>(a), (b)</sup>	Taiwan/PRC	-	-	100	100	Trading of electronic components	-	-		
Willas-Array Electronics  Management Limited (a), (b)	Hong Kong		-	100	100	Provision of management and consultancy services				
Willas-Array Investments Limited (a), (b)	Hong Kong	-	-	100	100	Investment holding	-	-		
Willas-Array Singapore (Private) Limited (6), (1)	Republic of Singapore	-		100	100	Trading of electronic components	-	-		
慧能思達科技(成都) 有限公司(M)	PRC	-		60		Provision of technical development services for electronics products				
							117,470	117,470		

#### Notes:

- (a) Audited by overseas practices of Deloitte Touche Tohmatsu Limited
- (b) Subsidiaries directly held by Cleverway Profits Limited
- (c) Subsidiary of Full Link Investment Limited
- (d) Subsidiaries directly held by Kind Faith Limited
- (e) Subsidiaries directly held by Willas-Array (Korea) Hong Kong Limited
- (f) Subsidiary of Willas-Array Investments Limited
- (g) Subsidiary of Noblehigh Enterprises Inc.
- (h) Subsidiaries directly held by ValenceTech Limited
- (i) Subsidiaries directly held by Valence Technology Limited
- (j) Audited by a local practice in Singapore

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## 19. INTERESTS IN JOINTLY CONTROLLED ENTITIES

GROUP		
2012	2011	
HK\$'000	HK\$'000	
10,000	10,000	
(1,248)	(1,227)	
8,752	8,773	
	2012 HK\$'000 10,000 (1,248)	

As at March 31, 2012, the Group had interests in the following significant jointly controlled entities:

Name of entity	Form of business	Place of incorporation	Principal place of operation	Proportion of nominal value  Class of of issued capital share held held by the Group		Propor voting po		Principal activity	
· came or orang	0000.0		operane.	0.000	2012	2011 %	2012	2011	20
SAWA Electronics (Holdings) Limited (Note)	Incorporated	Hong Kong	Hong Kong	Ordinary	50	50	50	50	Investment holding
SAWA Electronics (Hong Kong) Limited (Note)	Incorporated	Hong Kong	Hong Kong	Ordinary	-	50	-	50	Dissolved

Note: Audited by overseas practices of Deloitte Touche Tohmatsu Limited

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## 19. INTERESTS IN JOINTLY CONTROLLED ENTITIES - continued

The summarised financial information in respect of the Group's share of its interests in jointly controlled entities is set out below:

	GROUP		
	2012 20		
	HK\$'000	HK\$'000	
Total assets	17,505	17,559	
Total liabilities		(12)	
Net assets	17,505	17,547	
Group's share of jointly controlled entities' net assets	8,752	8,773	
Revenue			
Loss for the year	(42)	(44)	
Group's share of jointly controlled entities' loss	(21)	(22)	

## 20. TRUST RECEIPT LOANS

The trust receipt loans are unsecured, bear effective interest ranging from 1.4% to 3.86% (2011: 1.12% to 2.08%) per annum and are repayable within one year from the end of the reporting period.

The Group's trust receipt loans are all denominated in the functional currencies of the respective entities.

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#### 21. TRADE PAYABLES

	GR	GROUP		
	2012	2011		
	HK\$'000	HK\$'000		
Outside parties	273,849	359,356		
Bills payable	33,244	14,562		
1 /				
	307,093	373,918		

The average credit period on purchases of goods is 30 days (2011 : 30 days). Interest is charged at 2% (2011 : 2%) per month on any overdue trade payables.

Trade payables principally comprise amounts outstanding for trade purchases.

The Group's trade payables that are not denominated in the functional currencies of the respective entities are as follows:

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
United States dollars	250 247	222 400	
	258,347	323,409	
Japanese yen	26,206	45,010	
Euro	305	443	

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## 22. OTHER PAYABLES

	GRO	OUP	COMPANY		
	2012 2011		2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
Accrual for staff costs	27,902	31,182	-	-	
Accrued expenses	9,176	10,501	796	2,019	
Deposits from customers	6,669	6,882	-	-	
Due to subsidiaries	-	-	7,894	6,330	
Other tax payables	2,833	1,077	-	-	
Interest payables	1,783	1,462	-	-	
Others	35	1,116			
	48,398	52,220	8,690	8,349	

Deposits from customers and amount due to subsidiaries are unsecured, interest free and repayable on demand.

The Group's and Company's other payables that are not denominated in the functional currencies of the respective entities are as follows:

	GRO	OUP	COMPANY		
	2012 2011		2012	2011	
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	
11 1 1	<i>5</i> 470	/ 007	,		
United States dollars	5,473	6,387	6	-	
Chinese renminbi	2	327	-	-	
Other currencies	122	1,409	-	1,265	

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### 23. BANK BORROWINGS

	GROUP	
	2012 HK\$'000	2011 HK\$'000
Carrying amount of bank borrowing repayable (Note):		
Within one year	51,461	35,227
More than one year, but not more than five years	65,500	55,000
	116,961	90,227
Carrying amount of bank loans that are not repayable within		
one year from the end of the reporting period but		
contain a repayment on demand clause		
(shown under current liabilities)	77,409	46,222
	194,370	136,449
Less: Amounts due within one year shown under		
current liabilities	(128,870)	(81,449)
Non-current portion	65,500	55,000
Analysed as:		
Secured	30,570	33,049
Unsecured	163,800	103,400
	194,370	136,449

Note: The amounts due are based on scheduled repayment dates set out in the loan agreements.

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### 23. BANK BORROWINGS - continued

The Group's unsecured bank loans are repayable in quarterly or monthly instalments commencing from 2010 and ending in 2015 (2011: commencing from 2009 and ending in 2015) while the Group's secured bank loans are repayable in quarterly instalments commencing from 2011 and ending in 2019. Bank loans bear interest at weighted effective rates of 3.75% (2011: 3.11%) per annum. The interest rates reprice at 1.40% to 2.75% (2011: 1.40% to 2.15%) per annum over respective bank's cost of fund or Hong Kong Interbank Offer Rate (HIBOR) for the floating rate unsecured loans and 110% (2011: 110%) of base rate issued by People's Bank of China for the floating rate secured loans.

At the end of the reporting period, unsecured bank loans with carrying amount of HK\$105,000,000 are provided under the Company's undertaking to maintain:

- (a) a consolidated tangible net worth at a level not less than HK\$480,000,000 at any time;
- (b) a consolidated gearing ratio ratio at a level of less than 0.8 at all time;
- (c) a consolidated current ratio at a level of not less than 1.1 at all time;
- (d) a consolidated interest coverage ratio and debt service coverage ratio at a level of not less than 3.5 times and 5 times, respectively at all time; and
- (e) a consolidated EBIT to net interest at a level of not less than 2.5 times.

The Group has complied with the financial covenants as at the end of the financial year.

The secured bank borrowing is secured by a pledge of the Group's property located in Shanghai, PRC.

All borrowings are arranged at floating rates, thus exposing the Group to cash flow interest rate risk.

The fair values of the Group's borrowings approximate their carrying amounts.

### 24. DEFERRED TAX

The following are major deferred tax assets (liabilities) recognised and movements thereon during the year:

	Accelerated	Allowance		Undistributable	
	tax	and	Tax	profits of	
	depreciation	provision	losses	subsidiaries	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
GROUP					
Balance at April 1, 2010	(2,523)	5,187	-	-	2,664
(Charge) credit to profit or loss	(180)	869	140	(2,114)	(1,285)
Balance at March 31, 2011	(2,703)	6,056	140	(2,114)	1,379
Credit (charge) to profit or loss	879	(2,942)	(14)	(314)	(2,391)
Balance at March 31, 2012	(1,824)	3,114	126	(2,428)	(1,012)

Under the new enterprise income tax law in the PRC and implementation regulations issued by the State Council, withholding tax at 10% or a lower treaty rate is imposed on dividends declared in respect of profits earned by the PRC subsidiary from January 1, 2008 onwards. The Company recorded a deferred tax liability of HK\$2,428,000 in respect of these undistributed earnings as at March 31, 2012 (2011: HK\$2,114,000).

For the purposes of statement of financial position presentation, certain deferred tax assets and liabilities have been offset. The following is the analysis of the deferred tax balances for statement of financial position purposes:

	2012	2011
	HK\$'000	HK\$'000
Deferred tax assets	1,416	3,512
Deferred tax liabilities	(2,428)	(2,133)
	(1,012)	1,379

Subject to the agreement by the tax authorities, at the end of the reporting period, the Group has unutilised tax losses of HK\$22,147,000 (2011: HK\$18,120,000) available for offset against future profits. A deferred tax asset has been recognised in respect of HK\$764,000 (2011: HK\$848,000) of such losses. No deferred tax asset has been recognised in respect of the remaining HK\$21,383,000 (2011: HK\$17,272,000) due to the unpredictability of future profit streams. Other losses may be carried forward indefinitely subject to the conditions imposed by law including the retention of majority shareholders as defined.

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### 25. ISSUED CAPITAL

		GROUP AND	COMPANY	
	2012	2011	2012	2011
	′000	′000	HK\$'000	HK\$'000
	Number of or	dinary shares		
	of HK\$0	.20 each		
Authorised				
At beginning and end of year	600,000	600,000	120,000	120,000
Issued and paid up:				
At beginning of year	310,000	310,000	62,000	62,000
Shares issued in respect of rights issue	62,000	-	12,400	-
Shares issued under employee share				
option plan	720		144	
At end of year	372,720	310,000	74,544	62,000

In April 2011, the Company allotted and issued 62,000,000 ordinary shares for cash as a result of a renounceable non-underwritten rights issue on the basis of one rights share for every five shares held by entitled shareholders. The Company raised gross proceeds of approximately HK\$46,128,000.

As at March 31, 2012, employees held options over 29,866,800 ordinary shares. The number of options and their expiry dates are as follows:

Number of options	Expiry on
6,888,000	April 10, 2012
600,000	May 5, 2013
11,040,000	April 16, 2014
420,000	November 17, 2014
10,918,800	October 1, 2019
29,866,800	

### 25. ISSUED CAPITAL - continued

As at March 31, 2011, employees held options over 31,771,000 ordinary shares of which 9,099,000 are unvested in aggregate. The number of options and their expiry dates are as follows:

Number of options	Expiry on
6,032,000 5,740,000 1,100,000 9,450,000 350,000	June 13, 2011 April 10, 2012 May 5, 2013 April 16, 2014 November 17, 2014
9,099,000	October 1, 2019

Share options granted under the employee share option plan carry no rights to dividends and no voting rights. Further details of the employee share option plan are contained in Note 27.

### **26. CAPITAL RESERVES**

	GROUP AND COMPANY			
	Share	Contributed	Share	
	premium	surplus	options reserve	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at April 1, 2010	82,906	75,070	3,593	161,569
Recognition of share-based payment	-	-	835	835
Share options cancelled			(31)	(31)
Balance at March 31, 2011	82,906	75,070	4,397	162,373
Arising from rights issue	33,728	-	-	33,728
Exercise of share options	393	-	(117)	276
Recognition of share-based payment	-	-	423	423
Share options cancelled			(78)	(78)
Balance at March 31, 2012	117,027	75,070	4,625	196,722

Contributed surplus represents the difference between the underlying net tangible assets of the subsidiaries which were acquired by the Company at the date of a group re-organisation in 2001 and the nominal amount of the shares issued by the Company under the re-organisation.

The share option reserve arises on the grant of share options to employees under the employee share option plan. Further information about share-based payments to employees is set in Note 27.

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### 27. SHARE-BASED PAYMENTS

### **Equity-settled share option scheme**

The Company adopts the Willas-Array Electronics Employee Share Option Scheme I ("Scheme I") and the Willas-Array Electronics Employee Share Option Scheme II ("Scheme II") to grant share options to eligible employees, including the executive directors of the Company and its subsidiaries.

The options under Scheme I grant the right to the holder to subscribe for new ordinary shares of the Company at a price equal to that offered to the public at the initial public offering of the new ordinary shares of the Company, which is set at \$\$0.28 per ordinary share and the maximum number of shares in respect of which options might be granted under Scheme I was 25,000,000.

Under Scheme I, the period for the exercise of an option will commence, except in certain special circumstances, after the first anniversary of the date of grant and expiring on the tenth anniversary of such date of grant.

The options under Scheme II grant the right to the holder to subscribe for new ordinary shares of the Company at a discount to market price of the share (subject to a maximum discount of 20%) or at a price equal to the average of the closing prices of the shares on the SGX-ST on the five trading days immediately preceding the date of the grant of the option. The number of shares in respect of which options may be granted under Scheme II, when aggregate with those granted under any other share option schemes of the Company and the time being in force, shall not exceed 15% of the issued share capital of the Company on the date preceding the date of the relevant grant.

Under Scheme II, the period for the exercise of an option will commence, except in certain special circumstances, after the first anniversary of the date of grant and expiring on the tenth anniversary of such date of grant in the case of an option granted with the exercise price set at the market price; and after the second anniversary of the date of grant and expiring on the tenth anniversary of such date of grant in the case of an option granted with the exercise price set at a discount to the market price.

The above share option schemes are administered by a committee which has been authorised to determine the terms and conditions of the grant of the options.

Scheme I was terminated on July 2, 2001 upon admission of the Company to the Official List of the SGX-ST pursuant to the rules of the scheme and no further options would be granted by the Company under the scheme.

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### 27. SHARE-BASED PAYMENTS - continued

### **Equity-settled share option scheme -** continued

Details of the share options outstanding during the year are as follows:

### GROUP AND COMPANY

	201	2	201	1
		Weighted		Weighted
	Number	average	Number	average
	of share	exercise	of share	exercise
	options	price	options	price
		S\$		S\$
At the beginning of the year Adjusted for the rights issue	31,771,000	0.17	31,871,000	0.17
during the year	6,354,200	0.14	-	-
Exercised during the year	(720,000)	0.092	-	-
Lapsed during the year	(7,238,400)	0.233	-	-
Cancelled during the year	(300,000)	0.15	(100,000)	0.18
At the end of the year	29,866,800	0.118	31,771,000	0.17
Exercisable at the end of the year	29,866,800		22,672,000	

The options outstanding at the end of the year have a weighted average remaining contractual life of 3.57 years (2011: 3.68 years).

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### 27. SHARE-BASED PAYMENTS - continued

### Equity-settled share option scheme - continued

Fair values of the share options were calculated using The Black-Scholes option pricing model. The inputs into the model were as follows:

	ESOS II	ESOS II	ESOS II	ESOS II
	May 6,	April 17,	November 18,	October 2,
Grant date	2003	2004	2004	2009
Average share price at valuation date	S\$0.14	S\$0.22	S\$0.18	\$\$0.09
Average exercise price	S\$0.14	S\$0.18	S\$0.145	S\$0.09
Expected life	2	3ψ0.10 2	2	2
· ·	62%	59%	55%	91%
Expected volatility				
Expected dividend yield	7.14%	5.42%	5.62%	8.67%
Discount rate	0.71%	1.08%	1.53%	0.436%
Fair values	S\$0.05	S\$0.07	S\$0.06	S\$0.04

Expected volatility was determined by calculating the historical volatility of the Company's share price from July 2001 to October 2009. The expected life used in the model has been adjusted, based on management's best estimate, for the effects of non transferrability, exercise restrictions and behavioural considerations.

The Group recognised total expenses of HK\$423,000 (2011: HK\$835,000) related to equity-settled share-based payment transaction during the year.

### 28. REVENUE

GRO	OUP
2012	2011
HK\$'000	HK\$'000
3,262,086	3,797,120

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### 29. OTHER OPERATING INCOME

	GROUP	
	2012	2011
	HK\$'000	HK\$'000
	1 //0	1.014
Interest income from bank deposits	1,662	1,314
Management fee income from outside parties	649	757
PRC tax rebate	1,398	959
Others	537	738
	4,246	3,768

### **30. OTHER GAINS AND LOSSES**

	GROUP	
	2012	2011
	HK\$'000	HK\$'000
Foreign exchange gain (loss), net	4,828	(1 765)
Net (loss) gain on fair value changes of derivative financial instruments	4,020 (736)	(1,765) 3,799
Reversal of (allowance for) doubtful trade receivables	15,240	(10,081)
Others	206	(6)
	19,538	(8,053)

### 31. FINANCE COSTS

	GROUP		
	2012 HK\$'000	2011 HK\$'000	
Interest expense on bank borrowings and trust receipt loans	15,514	13,531	

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### 32. INCOME TAX EXPENSE

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
TI			
The income tax charge comprises:			
Current tax			
Hong Kong	4,897	14,277	
PRC Enterprise Income Tax	4,274	4,527	
Other jurisdictions	1,661	1,655	
	10,832	20,459	
	10,632		
(Over) underprovision in prior year			
Hong Kong	236	(9)	
PRC Enterprise Income Tax	351	97	
Other jurisdictions	(678)	377	
	(91)	465	
Deferred tax			
Current year (Note 24)	2,391	1,285	
	13,132	22,209	

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### 32. INCOME TAX EXPENSE - continued

The income tax expense varies from the amount of income tax expense determined by applying the Hong Kong Profits Tax rate of 16.5% (2011: 16.5%) to profit before tax as a result of the following differences:

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Profit before tax	55,885	110,044	
Income tax expense at statutory rate	9,221	18,157	
Tax effect of expenses not deductible, net of income not taxable	2,518	2,049	
(Over) underprovision in respect of prior year	(91)	465	
Tax effect of deferred tax assets not recognised	733	257	
Utilisation of deferred tax benefits previously not recognised	(3)	(1,858)	
Effect of different tax rates of subsidiaries operating in other jurisdictions	1,354	1,714	
Withholding income tax on dividend	314	2,114	
Others	(914)	(689)	
	13,132	22,209	

The domestic tax rate (which is Hong Kong Profits Tax rate) in the jurisdiction where the operation of the Group is substantially based is used. Income taxes for overseas subsidiaries are calculated at the rates prevailing for the respective jurisdictions.

### 33. PROFIT FOR THE YEAR

Profit for the year has been arrived at or after charging (crediting):

	GRO	OUP
	2012 HK\$'000	2011 HK\$'000
Directors' fees:		
Directors of the Company	1,077	986
Directors' remuneration:		
Directors of the Company	12,266	12,645
Directors of the subsidiaries	3,432	3,405
Audit fees paid to auditors	2,309	2,090
Non-audit fees paid to auditors		
Auditors of the Company	-	-
Other auditors	263	250
Staff costs (excluding directors' remuneration)	124,892	130,059
Cost of defined contribution plans included in staff costs	13,021	10,605
Amortisation of prepaid lease payment	13	12
Cost of inventories recognised as expenses	2,959,401	3,411,444
Depreciation of property, plant and equipment	11,723	8,628
Release of exchange (gain) loss upon dissolution of overseas operations	(209)	7
Loss (gain) on disposal of property, plant and equipment	3	(1)
Research and development expenses	23,294	21,341
. OTHER COMPREHENSIVE INCOME		
	2012	2011
	HK\$'000	HK\$'000
Other comprehensive income includes		
Exchange differences arising on translating foreign operations:		
Exchange gain arising during the year	6,463	6,787
Release of exchange difference upon dissolution of overseas operations	(209)	7
		6.704
Other comprehensive income  Income tax relating to components of other comprehensive income	6,254	6,794
income tax retaining to components of other comprehensive income		
Other comprehensive income, net of income tax	6,254	6,794

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### 35. EARNINGS PER SHARE

The calculation of the basic and diluted earnings per share attributable to the ordinary owners of the Company is based on the following data:

### **Earnings**

	2012 HK\$'000	2011 HK\$'000
Earnings for the purposes of basic and diluted earnings per share (profit for the year attributable to owners of the Company)	44,518	86,010
Number of shares		
	2012 ′000	2011
Weighted average number of ordinary shares for the purposes of basic earnings per share	371,421	320,690
Effect of dilutive potential ordinary shares: Options	6,717	5,486
Weighted average number of ordinary shares for the purposes of diluted earnings per share	378,138	326,176

### 36. DIVIDENDS

On August 19, 2011, a dividend of HK10.354 cents per share (total dividend of HK\$38,516,000) was paid to shareholders. On August 18, 2010, a dividend of HK10.152 cents per share (total dividend of HK\$31,471,000) was paid to shareholders.

In respect of the current year, the directors propose that a total dividend of HK7.914 cents per share, including a first and final dividend of HK6.088 cents and a special dividend of HK1.826 cents per share, will be paid to shareholders on August 21, 2012. This dividend is subject to approval by shareholders at the Annual General Meeting and has not been included as a liability in these financial statements. The proposed dividend is payable to all shareholders on the Register of Members on August 8, 2012. The total estimated dividend to be paid is approximately HK\$29,499,000.

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### 37. CONTINGENT LIABILITIES

At March 31, 2012 and 2011, the Company had given unlimited corporate guarantees (unsecured) to its banks in respect of banking facilities granted to its subsidiaries. The aggregate banking facilities granted to the subsidiaries were approximately HK\$1,492,698,000 (2011: HK\$1,086,349,000) of which HK\$533,616,000 (2011: HK\$790,639,000) was utilised and guaranteed by the Company.

At March 31, 2012 and 2011, the Company had also given unlimited guarantees to certain suppliers in relation to the subsidiaries' settlement of the respective payables. The aggregate amounts payable to these suppliers under guarantee were approximately HK\$125,842,000 (2011: HK\$165,082,000).

### 38. COMMITMENTS

At the end of the reporting period, the commitments of the Group are as follows:

### (a) Operating lease commitments:

	GRO	GROUP		
	2012	2011		
	HK\$'000	HK\$'000		
Minimum lease payments under operating				
leases included in the profit or loss	12,535	13,193		

At the end of the reporting period, the Group has outstanding commitments under non-cancellable operating leases, which fall due as follows:

	2012	2011
	HK\$'000	HK\$'000
Within one year	9,212	7,535
In the second to fifth year inclusive	11,380	1,615
	20,592	9,150

Operating lease payments represent rentals payable by the Group for certain of its office properties. Leases are negotiated for an average term of 2 years and rentals are fixed for an average of 2 years.

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### 38. COMMITMENTS - continued

### (b) Estimated capital expenditure commitments:

	GROUP		
	2012	2011	
	HK\$'000	HK\$'000	
Estimated amounts committed for future capital			
expenditure but not provided in the financial statements	172	5,177	

### 39. SEGMENT INFORMATION

Information reported to the Group's chief operating decision maker for the purposes of resource allocation and assessment of segment performance is more specifically focused on the sales efforts in the provision of services. The principal categories of services provided are trading of electronic components and trading and design of integrated circuit. The Group's reportable segments under IFRS 8 are therefore as follows:

### **Trading of electronic components**

- Southern China
- Northern China
- Taiwan
- Others

Trading and design of integrated circuit

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### 39. SEGMENT INFORMATION - continued

2012

	Southern China HK\$'000	Trading o Northern China HK\$'000	f electronic cor Taiwan HK\$'000	others Others	Sub-total HK\$'000	Trading and design of integrated circuit HK\$'000	Elimination HK\$'000	Total HK\$'000
Revenue								
Sales - external Sales - inter-company	2,159,340 390,559	994,488	84,049 23,668	1,370	3,237,877	24,209 33,762	(720,473)	3,262,086
Net sales	2,549,899	1,265,602	107,717	1,370	3,924,588	57,971	(720,473)	3,262,086
Cost of sales	2,361,913	1,188,347	98,525	1,370	3,650,155	28,824	(719,578)	2,959,401
Gross profit	187,986	77,255	9,192		274,433	29,147	(895)	302,685
Segment result	54,102	10,807	117	(32)	64,994	(4,324)	(895)	59,775
Release of exchange difference upon dissolution of overseas operations Unallocated other revenue Unallocated corporate								209 129
expenses Share of loss of jointly								(4,207)
controlled entities								(21)
Profit before tax Income tax expense								55,885 (13,132)
Profit for the year Non-controlling interests								42,753 1,765
Profit attributable to owners of the Company								44,518

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### 39. SEGMENT INFORMATION - continued

2011

	Southern	Trading and Trading of electronic components design of						
	China	Northern China	Taiwan	Others	Sub-total	integrated circuit	Elimination	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Revenue								
Sales - external	2,526,349	1,159,348	73,221	-	3,758,918	38,202	-	3,797,120
Sales - inter-company	475,058	276,073	13,475	1,139	765,745	37,573	(803,318)	
Net sales	3,001,407	1,435,421	86,696	1,139	4,524,663	75,775	(803,318)	3,797,120
Cost of sales	2,761,733	1,335,364	79,692	1,139	4,177,928	37,416	(803,900)	3,411,444
Gross profit	239,674	100,057	7,004		346,735	38,359	582	385,676
Segment result	88,536	23,457	(1,256)	(21)	110,716	4,629	582	115,927
Release of exchange difference upon dissolution of overseas operations Unallocated other revenue Unallocated corporate								(7) 126
expenses Share of loss of jointly								(5,980)
controlled entities								(22)
Profit before tax Income tax expense								110,044
Profit for the year Non-controlling interests								87,835 (1,825)
Profit attributable to owners of the Company								86,010

The Group's chief operating decision maker is of the opinion that the presentation of assets and liabilities in accordance with the operating segments is not meaningful as the management can monitor the Group's assets and liabilities in one pool which is more efficient and effective.

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### 39. SEGMENT INFORMATION - continued

### Information about major customers

No single external customer amounts to more than 10% of the Group's revenue for the financial year ended March 31, 2012 and March 31, 2011.

### 40. RECLASSIFICATIONS AND COMPARATIVE FIGURES

Certain reclassification has been made to the prior year's financial statements to enhance comparability with current year's financial statements. The directors are of the opinion that the current year's presentation discloses more appropriately and accurately the nature of the transactions involved.

As a result, certain line items had been amended in the statement of comprehensive income and the related notes to the financial statements. Comparative figures have been adjusted to conform to the current year's presentation.

The items were reclassified as follows:

	GROUP		
	Previously	After	
	reported	reclassification	
	2011	2011	
	HK\$'000	HK\$'000	
Other operating income	7,567	3,768	
Administrative expenses	(218,784)	(206,932)	
Other gains and losses		(8,053)	
	(211,217)	(211,217)	

The reclassifications of the comparative figures do not have effect on the financial position of the Group and the Company as at April 1, 2010. Therefore, statement of financial position of the Group and the Company as at April 1, 2010 is not presented.



# INTERESTED PERSON TRANSACTIONS

(Listing Manual Rule 907)

The Group has established procedures to ensure that all transactions with interested persons are reported in a timely manner to the Audit Committee and that the transactions are conducted on an arm's length basis and are not prejudicial to the interests of the shareholders. For financial year ended March 31, 2012, there were no interested person transactions.



### SHAREHOLDERS' INFORMATION AS AT JUNE 18, 2012

Authorised share capital : HK\$120,000,000 Issued share capital : HK\$74,544,000 Number of shares : 372,720,000

Class of shares : ordinary shares of HK\$0.20

Voting rights : one vote per share

Based on information available to the Company as at June 18, 2012, approximately 57.22% of the issued ordinary shares of the Company is held by the public and, therefore, Rule 723 of the Listing Manual issued by the Singapore Exchange Securities Trading Limited is complied with.

### SHAREHOLDERS' DISTRIBUTION SCHEDULE

Size of	No. of		No. of	
Shareholdings	Shareholders	Percentage	Shares Held	Percentage
1 - 999	15	0.85%	135	0.00%
1,000 - 10,000	552	31.51%	3,005,403	0.81%
10,001 - 1,000,000	1,164	66.44%	92,103,272	24.71%
1,000,001 and above	21	1.20%	277,611,190	74.48%
	1,752	100%	372,720,000	100%

### **SUBSTANTIAL SHAREHOLDERS**

As shown in the Register of Substantial Shareholders

		No. of Shares	
	Name of Shareholders	Direct Interest	<b>Deemed Interest</b>
1	Global Success International Limited	39,477,771	_
2	Max Power Assets Limited (i)	29,354,100	61,145,054
3	Cheng Wai Yin, Susana (ii)	3,659,700	90,499,154
4	Leung Chun Wah (iii)	_	94,158,854
5	Kwok Chan Cheung (iv)	_	39,477,771
6	Hung Yuk Choy	25,801,194	_
7	Lee Woon Nin (v)	_	90,499,154
8	HSBC International Trustee Limited (vi)	_	90,499,154
9	HSBC Private Banking Holdings (Suisse) SA (vii)	_	90,499,154
10	HSBC Europe (Netherlands) BV (vii)	_	90,499,154
11	HSBC Bank Plc (vii)	_	90,499,154
12	HSBC Holdings Plc (vii)	_	90,499,154



#### (i) Max Power Assets Limited

Deemed interests in the shares held through HSBC Private Bank (Suisse) SA Nassau Client Account.

### (ii) Ms Cheng Wai Yin, Susana

Deemed interest held through her husband, Mr Leung Chun Wah (Mr Leung has deemed interests in the shares held through Max Power Assets Limited and HSBC Private Bank (Suisse) SA Nassau Client Account).

### (iii) Mr Leung Chun Wah

Deemed interest in the shares held through Max Power Assets Limited, HSBC Private Bank (Suisse) SA Nassau Client Account and shares held by his wife, Ms Cheng Wai Yin, Susana.

### (iv) Mr Kwok Chan Cheung

Deemed interests in the shares held through Global Success International Limited.

#### (v) Ms Lee Woon Nin

Deemed interests in the direct and deemed interests of Max Power Assets Limited.

### (vi) HSBC International Trustee Limited

Deemed interests in the shares held by Max Power Assets Limited and HSBC Private Bank (Suisse) SA Nassau Client Account.

# (vii) HSBC Private Banking Holdings (Suisse) SA, HSBC Europe (Netherlands) BV, HSBC Bank Plc, HSBC Holdings Plc

Deemed interests held through HSBC International Trustee Limited which is a wholly-owned subsidiary of HSBC Private Banking Holdings (Suisse) SA, which is a wholly-owned subsidiary of HSBC Europe (Netherlands) BV, which is substantially owned (94.9%) by HSBC Bank Plc, which is a wholly owned subsidiary of HSBC Holdings Plc.



### **TOP TWENTY SHAREHOLDERS AS AT JUNE 18, 2012**

		No. of	
S/No.	Name	Shares	Percentage
1	HSBC (SINGAPORE) NOMINEES PTE LTD	92,999,154	24.95%
2	GLOBAL SUCCESS INTERNATIONAL LIMITED	39,477,771	10.59%
3	DBS VICKERS SECURITIES (S) PTE LTD	28,747,480	7.71%
4	RAFFLES NOMINEES (PTE) LTD	26,276,194	7.05%
5	uob kay hian pte ltd	24,145,771	6.48%
6	DB NOMINEES (S) PTE LTD	15,107,420	4.05%
7	LAM YEN YONG	9,700,000	2.60%
8	CIMB SECURITIES (S'PORE) PTE LTD	5,683,585	1.53%
9	SEE BENG LIAN JANICE	5,394,000	1.45%
10	OCBC SECURITIES PRIVATE LTD	5,161,215	1.38%
11	LI WAI-CHI	4,341,000	1.16%
12	PHILLIP SECURITIES PTE LTD	4,134,000	1.11%
13	CHENG WAI YIN, SUSANA	3,659,700	0.98%
14	Nomura singapore limited	3,398,100	0.91%
15	MCCALLUM JOHN CHARLES	2,300,000	0.62%
16	yeo seng chong	1,300,000	0.35%
17	MAYBANK KIM ENG SECURITIES PTE LTD	1,296,000	0.35%
18	CHIN KHIN SIONG	1,171,800	0.31%
19	PUN SET FAH	1,165,000	0.31%
20	HOCK GUAN CHEONG BUILDER PTE LTD	1,100,000	0.31%
		276,558,190	74.20%

# NOTICE OF ANNUAL GENERAL MEETING



NOTICE IS HEREBY GIVEN that the Annual General Meeting of Willas-Array Electronics (Holdings) Limited ("the Company") will be held on July 30, 2012 at 9.30 a.m. at Mandarin Orchard Singapore, Grange Ballroom, Level 5, Main Tower, 333 Orchard Road, Singapore 238867, to transact the following business:-

### **AS ORDINARY BUSINESS**

- 1. To read, consider and adopt the Directors' Report and Audited Accounts of the Company for the financial year ended March 31, 2012 together with the Auditors' Report thereon. [Resolution 1]
- 2. To declare a first and final dividend of HK\$0.06088 per ordinary share and a special dividend of HK\$0.01826 per ordinary share for the financial year ended March 31, 2012. [Resolution 2]
- 3. To approve the proposed Directors' fees of S\$165,000/- for the financial year ending March 31, 2013. [2012: S\$165,000/-]
- 4. To re-elect the following Directors retiring pursuant to the Company's Bye-Law:
  - (a) Mr Jovenal R. Santiago (retiring pursuant to Bye-Law 104)

[Resolution 4]

(b) Mr Tse Pui Kee Albert {retiring pursuant to Bye-Law 104}

[Resolution 5]

- 5. To re-appoint Messrs Deloitte & Touche LLP, Singapore as the Company's Auditors and to authorise the Directors to fix their remuneration. [Resolution 6]
- 6. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

### AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following Ordinary Resolution with or without any modifications:-

7. Authority to allot and issue shares up to 50% of the total issued share capital

"THAT pursuant to Rule 806 of the Listing Manual of the Singapore Exchange Securities Trading Limited, the Directors of the Company be and are hereby authorised to issue and allot new shares in the Company (whether by way of rights, bonus or otherwise) at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may, in their absolute discretion, deem fit, PROVIDED ALWAYS that the aggregate number of shares and convertible securities to be issued pursuant to this Resolution shall not exceed 50% of the total issued share capital of the Company, of which the aggregate number of shares and convertible securities to be issued other than on a pro-rata basis to existing shareholders of the Company shall not exceed 10% of the total issued share capital of the Company, and, unless revoked or varied by the Company in general meeting, such authority shall continue in force until the conclusion of the Company's next Annual General Meeting or the date by which the Company's next Annual General Meeting is required by law or by the Bye-Laws of the Company to be held, whichever is the earlier."

[See Explanatory Note (i)]

### BY ORDER OF THE BOARD

Leung Hon Shing (Mr) Company Secretary

Singapore, July 13, 2012

# NOTICE OF ANNUAL GENERAL MEETING

### Notes:

- 1. With the exception of the Central Depository (Pte) Ltd. (the "Depository") who may appoint more than two (2) proxies, a member of the Company entitled to attend and vote at the above Meeting is entitled to appoint no more than two (2) proxies to attend and vote on its behalf. A proxy need not be a member of the Company.
- 2. Where a form of proxy appoints more than one (1) proxy (including the case where such appointment results from a nomination by the Depository), the proportion of the shareholding concerned to be represented by each proxy shall be specified in the form of proxy.
- 3. A corporation which is a member of the Company may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its corporate representative at the Meeting.
- 4. To be valid, the instrument appointing a proxy or proxies, or nominating a proxy or proxies on behalf of the Depository together with the power of attorney or other authority, if any, under which it is signed, or a notarially certified copy of such power or authority, must be deposited at the office of the Company's Singapore Share Transfer Agent, Intertrust Singapore Corporate Services Pte. Ltd., at 3 Anson Road, #27-01 Springleaf Tower, Singapore 079909, not less than 48 hours before the time appointed for holding the Meeting or at any adjournment thereof.

### Notes to item no. 4:

- (a) Mr Jovenal R. Santiago is an independent Director and Chairman of the Audit Committee as well as a member of the Nomination and Remuneration Committees. He will continue in the said capacities upon re-election as a Director of the Company.
- (b) Mr Tse Pui Kee Albert is an independent Director and Chairman of the Remuneration Committee as well as a member of the Audit and Nomination Committees. He will continue in the said capacities upon re-election as a Director of the Company.

### **EXPLANATORY NOTE ON SPECIAL BUSINESS:**

(i) In the proposed Resolution 7 above, the percentage of issued share capital is calculated based on the issued share capital at the time of the passing of the resolution approving the mandate after adjusting for:- (a) new shares arising from the conversion or exercise of convertible securities; (b) new shares arising from exercising share options or vesting of share awards outstanding or subsisting at the time of the passing of the resolution approving the mandate; and (c) any subsequent bonus issue, consolidation or subdivision of shares. The proposed Resolution 7, if passed, will empower the Directors of the Company from the date of the above Meeting until the date of the next Annual General Meeting, to allot and issue new shares in the Company (whether by way of rights, bonus or otherwise). The number of shares which the Directors may issue under this Resolution shall not exceed 50% of the total issued share capital of the Company. For issue of shares other than on a pro-rata basis to all existing shareholders of the Company, the aggregate number of shares and convertible securities to be issued shall not exceed 10% of the total issued share capital of the Company. This authority will, unless previously revoked or varied at a general meeting, expire at the next Annual General Meeting of the Company.

### **NOTICE OF ANNUAL GENERAL MEETING**



## IMPORTANT NOTICE

The Company is incorporated in Bermuda and is subject to the Bermuda Act and Bermuda law. Under the Bermuda Act, only those persons who agree to become shareholders of a Bermuda company and whose names are entered on the register of members of such company may be shareholders, with rights to attend and vote at general meetings. Accordingly, depositors would not be recognised as Shareholders and would not have a right to attend and to vote at general meetings of the Company.

However, the Bye-Laws of the Company provide that CDP shall be deemed to have appointed as CDP's proxies, each of the depositors who are individuals and whose names are shown in the records of CDP as at a time not earlier than 48 hours prior to the time of the relevant general meeting, supplied by CDP to the Company. Therefore, depositors who are individuals can attend and vote at the Annual General Meeting ("AGM") without the lodgement of any proxy form. Depositors who are individuals and who cannot attend the AGM personally may enable their nominees to attend as CDP's proxies by completing, signing and returning the appropriate proxy form accompanying this Annual Report in accordance with the instructions printed thereon as soon as possible and in any event, so as to arrive at the office of the Company's Singapore share transfer agent, Intertrust Singapore Corporate Services Pte. Ltd. at 3 Anson Road, #27-01 Springleaf Tower, Singapore 079909, not less than 48 hours before the time appointed for holding the AGM or at any adjournment thereof.

In the case of depositors who are not individuals, they can only be represented at the AGM if their nominees are appointed as CDP's proxies. Such depositors would still need to complete and lodge proxy forms to appoint their nominees as proxies of CDP. The proxy forms must be executed and deposited at the office of the Company's Singapore share transfer agent, Intertrust Singapore Corporate Services Pte. Ltd. at 3 Anson Road, #27-01 Springleaf Tower, Singapore 079909, not less than 48 hours before the time appointed for holding the AGM or at any adjournment thereof, to enable the nominees to attend and vote at the AGM.



WILLAS-ARRAY ELECTRONICS (HOLDINGS) LIMITED

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